AMENDED IN ASSEMBLY JUNE 1, 2009 AMENDED IN ASSEMBLY APRIL 2, 2009

CALIFORNIA LEGISLATURE-2009-10 REGULAR SESSION

ASSEMBLY BILL

No. 34

Introduced by Assembly Member Nava

(Principal coauthor: Senator Calderon)

December 1, 2008

An act to amend Sections 10140.6, 10150, 10232.1, 10235.5, and 10236.4 of, to add Article 2.1 (commencing with Section 10166.01) to Chapter 3 of Division 4 of, and to repeal Section 10131.8 of, the Business and Professions Code, and to amend Sections 22101, 22101.5, 22102, 22104, 22107, 22108, 22109, 22112, 22153, 22165, 22166, 22170, 50002, 50003, 50121, 50122, 50124, 50125, 50126, 50130, 50204, 50205, 50309, 50314, 50320, 50208, 50307, 50309, 50310, 50311, 50314, 50317, 50318, 50320, 50321, 50322, 50323, 50325, 50326, 50327, 50700, and 50701 of, to add Sections 22012, 22013, 22014, 22015, 22016, 22017, 22018, 22019, 22020, 22021, 22022, 22023, 22166.5, 22180, 22181, 22182, 22183, 22184, 22185, 22186, 22187, 22188, 22189, 22190, 22191, 22192, 22193, 22194, 50110, 50110.1, 50110.2, 50110.3, 50110.4, 50110.5, 50110.6, 50110.7, 50110.8, 50110.9, 50110.10, 50110.11, 50110.12, 50110.16, 50209, and 50309.1 and 50209 to, and to repeal Section 50705 of, the Financial Code, relating to mortgage lending.

LEGISLATIVE COUNSEL'S DIGEST

AB 34, as amended, Nava. Real estate, finance lender, and residential mortgage lender licenses: mortgage loan originators.

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(1) Existing law, the Real Estate Law, governs the licensing and regulation of real estate licensees, as defined, as administered by the Real Estate Commissioner. Existing law imposes specified requirements on real estate brokers who solicit borrowers or lenders or negotiate loans or collect payments or perform services for borrowers or lenders relative to loans secured by real property. A willful violation of the Real Estate Law is a crime.

This bill would require a real estate license endorsement from the commissioner in order to engage in the business of a mortgage loan originator, as defined. The bill would establish penalties if a real estate licensee fails to obtain a license endorsement before conducting business as a mortgage loan originator and would authorize the commissioner to suspend or revoke a real estate license for a failure to pay these penalties. The bill would require applicants for a license endorsement as a mortgage loan originator to furnish specified background information to the Nationwide Mortgage Licensing System and Registry. The bill would establish standards for issuance and renewal of a license endorsement to act as a mortgage loan originator, including satisfying specified-educational education requirements. The bill would require these real estate licensees to annually submit business activities reports, and other reports that may be required, to the commissioner. The bill would authorize the commissioner to examine the affairs of real estate brokers, including those that obtain license endorsement as a mortgage loan originator. The bill would require the commissioner to report violations of the provisions regulating real estate brokers and mortgage loan originators to the Nationwide Mortgage Licensing System and Registry. The bill would require recipients of a license endorsement as a mortgage loan originator to use or disclose a specified unique identifier provided by the Nationwide Mortgage Licensing System and Registry in advertisements and solicitations of the mortgage loan originator. The bill would enact other related provisions.

(2) Existing law provides for the licensure and regulation of finance lenders and brokers and residential mortgage lenders and servicers by the Department of Corporations. A willful violation of the laws regulating these licensees is a crime.

This bill would require the licensure and regulation of mortgage loan originators, as defined, under the California Finance Lenders Law and the California Residential Mortgage Lending Act. The bill would require mortgage loan originators to also be licensed and registered through the Nationwide Mortgage Licensing System and Registry. The bill

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would require applicants for licensure as a mortgage loan originator to furnish specified background information to the Nationwide Mortgage Licensing System and Registry and would require applicants for licensure or license renewal to satisfy certain requirements, including educational education requirements. The bill would require finance lenders and brokers engaged in the business of making or brokering residential mortgage loans to maintain a minimum net worth of \$250,000. The bill would require mortgage loan originators finance lenders and brokers, and residential mortgage lenders or servicers, that employ mortgage loan originators to submit reports of condition to the Nationwide Mortgage Licensing System and Registry and would authorize the commissioner to adopt regulations requiring finance lenders and brokers, and residential mortgage lenders or servicers, that employ, by regulation or order, to require mortgage loan originators to submit reports of condition to the Nationwide Mortgage Licensing System and Registry. The bill would require a person originating residential mortgage loans to use or disclose a specified unique identifier on all mortgage loan applications, solicitations, or advertisements. The bill would enact other related provisions.

(3) Because a willful violation of these provisions would be a crime, this bill would impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

- SECTION 1. The Legislature finds and declares all of the following:
- 3 (a) Congress recently passed H.R. 3221, the Housing and 4 Economic Recovery Act of 2008, which was signed into law by
- 5 the President on July 30, 2008, and became Public Law 110-289.
- 6 (b) H.R. 3221 includes, as Title V of Division A of that act, the
- 7 Secure and Fair Enforcement for Mortgage Licensing Act of 2008
- 8 (the SAFE ACT) S.A.F.E. Mortgage Licensing Act of 2008).

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(c) The activities of mortgage loan originators and the origination or offering of financing for residential real property have a direct, valuable, and immediate impact upon California's consumers, the California economy, California's communities and neighborhoods, and the housing and real estate industry.

- (d) Accessibility to mortgage credit is vital to California residents.
- (e) It is essential for the protection of California residents and the stability of the economy that reasonable standards for licensing and regulation of the business practices of mortgage loan originators be imposed.
- (f) The obligations of mortgage loan originators to consumers in connection with originating or making of residential mortgage loans warrant the regulation of the mortgage lending process.
- (g) The purpose of the SAFE Act S.A.F.E. Mortgage Licensing Act of 2008 is to protect consumers seeking mortgage loans and to ensure that the mortgage lending industry is operating without unfair, deceptive, or fraudulent practices on the part of mortgage loan originators.
- SEC. 2. Section 10131.8 of the Business and Professions Code is repealed.
- SEC. 3. Section 10140.6 of the Business and Professions Code is amended to read:
- 10140.6. (a) A real estate licensee shall not publish, circulate, distribute, or cause to be published, circulated, or distributed in any newspaper or periodical, or by mail, any matter pertaining to any activity for which a real estate license is required that does not contain a designation disclosing that he or she is performing acts for which a real estate license is required.
- (b) (1) A real estate licensee shall disclose his or her license identification number and, if that licensee is a mortgage loan originator, the unique identifier assigned to that licensee by the Nationwide Mortgage Licensing System and Registry, on all solicitation materials intended to be the first point of contact with consumers and on real property purchase agreements when acting as an agent in those transactions. The commissioner may adopt regulations identifying the materials in which a licensee must disclose a license identification number and, if that licensee is a mortgage loan originator, the unique identifier assigned to that

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licensee by the Nationwide Mortgage Licensing System and
 Registry.
 (2) For purposes of this section, "solicitation materials intended

- (2) For purposes of this section, "solicitation materials intended to be the first point of contact with consumers" includes business cards, stationery, advertising fliers, and other materials designed to solicit the creation of a professional relationship between the licensee and a consumer, and excludes an advertisement in print or electronic media and "for sale" signs.
- (3) Nothing in this section shall be construed to limit or change the requirement described in Section 10236.4 as applicable to real estate brokers.
- (c) The provisions of this section shall not apply to classified rental advertisements reciting the telephone number at the premises of the property offered for rent or the address of the property offered for rent.
- (d) "Mortgage loan originator," "unique identifier," and "Nationwide Mortgage Licensing System and Registry" have the same meanings set forth in Section 10166.01.
- SEC. 4. Section 10150 of the Business and Professions Code is amended to read:
- 10150. (a) Application for the real estate broker license examination shall be made in writing to the commissioner. The commissioner may prescribe the format and content of the broker examination application. The application for the broker examination shall be accompanied by the real estate broker license examination fee.
- (b) Persons who have been notified by the commissioner that they passed the real estate broker license examination may apply for a real estate broker license. A person applying for the broker examination may also apply for a real estate broker license. However, a license shall not be issued until the applicant passes the real estate broker license examination. If there is any change to the information contained in a real estate broker license application after the application has been submitted and before the license has been issued, the commissioner may require the applicant to submit a supplement to the application listing the changed information.
- (c) Application for the real estate broker license shall be made in writing to the commissioner. The commissioner may prescribe the format and content of the broker license application. The

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application for the real estate broker license shall be accompanied by the appropriate fee.

- (d) Application for an endorsement to act as a mortgage loan originator, as defined in Section 10166.01, shall be made either electronically or in writing to the commissioner. The commissioner may prescribe the format and content of the mortgage loan originator endorsement application, which shall meet the minimum requirements for licensing of a mortgage loan originator, pursuant to the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).
- SEC. 5. Article 2.1 (commencing with Section 10166.01) is added to Chapter 3 of Division 4 of the Business and Professions Code, to read:

1415 Article 2.1. Secure and Fair Enforcement for Mortgage Licenses

10166.01. For purposes of this article, the following definitions shall apply:

- (a) "SAFE Act" "S.A.F.E. Mortgage Licensing Act of 2008" means the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).
- (b) (1) "Mortgage loan originator" means an individual who takes a residential mortgage loan application or offers or negotiates terms of a residential mortgage loan for compensation or gain. An individual real estate licensee acting within the meaning of paragraph (d) of Section 10131 is a mortgage loan originator for purposes of this article with respect to activities involving residential mortgage loans.
- (2) Mortgage loan originator does not include any of the following:
- (A) An individual who performs purely administrative or clerical tasks on behalf of a person meeting the definition of a mortgage loan originator, except as otherwise provided in subdivision (d) of Section 10166.03. The term "administrative or clerical tasks" means the receipt, collection, and distribution of information common for the processing or underwriting of a loan in the mortgage industry and communication with a consumer to obtain information necessary for the processing or underwriting of a residential mortgage loan.

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(B) An individual that is not compensated by a lender, other mortgage loan originator, or by any agent of any lender or other mortgage loan originator.

- (C) An individual that is solely involved in extensions of credit relating to timeshare plans, as that term is defined in Section 101(53D) of Title 11 of the United States Code.
- (D) An individual licensed or registered as a mortgage loan originator pursuant to the provisions of the Financial Code and the SAFE Act S.A.F.E. Mortgage Licensing Act of 2008.
- (c) "Nationwide Mortgage Licensing System and Registry" means a mortgage licensing system developed and maintained by the Conference of State Bank Supervisors and the American Association of Residential Mortgage Regulators for the licensing and registration of mortgage loan originators.
- (d) "Residential mortgage loan" means any loan primarily for personal, family, or household use that is secured by a mortgage, deed of trust, or other equivalent consensual security interest on a dwelling, or residential real estate upon which is constructed or intended to be constructed a dwelling. "Dwelling" means a residential structure that contains one to four units, whether or not that structure is attached to real property. The term includes an individual condominium unit, cooperative unit, mobile home mobilehome, or trailer, if it is used as a residence.
- (e) "Unique identifier" means a number or other identifier assigned by protocols established by the Nationwide Mortgage Licensing System and Registry.
- (f) "Loan processor or underwriter" means an individual who performs clerical or support duties as an employee at the direction of, and subject to the supervision and instruction of, a mortgage loan originator.
- 10166.02. (a) A real estate broker who acts pursuant to Section 10131.1 or subdivision (d) or (e) of Section 10131, and who makes, arranges, or services loans secured by real property containing one to four residential units, shall notify the department within 30 days of the effective date of this section or upon commencing that activity, whichever is later. The notification shall be made in writing on a form that is acceptable to the commissioner.
- (b) No individual may engage in business as a mortgage loan originator under this article without first doing both of the following:

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(1) Obtaining and maintaining a real estate license pursuant to Article 2 (commencing with Section 10150).

- (2) Obtaining and maintaining a real estate license endorsement identifying that individual as a licensed mortgage loan originator.
- (c) License endorsements shall be valid for a period of one year and shall expire on the 31st of December each year.
- (d) Applicants for a mortgage loan originator license endorsement shall apply in a form prescribed by the commissioner. Each form shall contain content as set forth by rule, regulation, instruction, or procedure of the commissioner.
- (e) In order to fulfill the purposes of this article, the commissioner may establish relationships or contracts with the Nationwide Mortgage Licensing System and Registry or other entities designated by the Nationwide Mortgage Licensing System and Registry to collect and maintain records and process transaction fees or other fees related to licensees or other persons subject to this article.
- (f) A real estate broker who fails to notify the department pursuant to subdivision (a), or who fails to obtain a license endorsement required pursuant to subdivision (b), shall be assessed a penalty of fifty dollars (\$50) per day for each day written notification has not been received or a license endorsement has not been obtained, up to and including the 30th day after the first day of the assessment penalty. On and after the 31st day, the penalty is one hundred dollars (\$100) per day, not to exceed a total penalty of ten thousand dollars (\$10,000), regardless of the number of days, until the department receives the written notification or the licensee obtains the license endorsement. Penalties for violations of subdivisions (a) and (b) shall be additive.
- (g) The commissioner may suspend or revoke the license of a real estate broker who fails to pay a penalty imposed pursuant to this section. In addition, the commissioner may bring an action in an appropriate court of this state to collect payment of that penalty.
- (h) All penalties paid or collected under this section shall be deposited into the Recovery Account of the Real Estate Fund and shall, upon appropriation by the Legislature, be available for expenditure for the purposes specified in Chapter 6.5 (commencing with Section 10470).
- 10166.03. (a) A loan processor or underwriter who does not represent to the public, through advertising or other means of

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communicating or providing information, including the use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities of a mortgage loan originator shall not be required to obtain a license endorsement as a mortgage loan originator.

- (b) An individual engaging solely in loan processor or underwriter activities shall not represent to the public, through advertising or other means of communicating or providing information including the use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities of a mortgage loan originator.
- (c) An independent contractor who is employed by a mortgage loan originator may not engage in the activities of a loan processor or underwriter for a residential mortgage loan unless the independent contractor loan processor or underwriter obtains and maintains an endorsement as a mortgage loan originator under this article. Each independent contractor loan processor or underwriter who obtains and maintains an endorsement as a mortgage loan originator under this article shall have and maintain a valid unique identifier issued by the Nationwide Mortgage Licensing System and Registry.
- 10166.04. (a) In connection with an application to the commissioner for a license endorsement as a mortgage loan originator, every applicant shall furnish to the Nationwide Mortgage Licensing System and Registry information concerning the applicant's identity, including the following:
- (1) Fingerprints or fingerprint images, for purposes of performing a state and federal criminal history background check.
- (2) Personal history and experience in a form prescribed by the Nationwide Mortgage Licensing System and Registry, including the submission of authorization for the Nationwide Mortgage Licensing System and Registry and the commissioner to obtain both of the following:
- (A) An independent credit report from a consumer reporting agency.
- (B) Information related to any administrative, civil, or criminal findings by any governmental jurisdiction.
- 39 (b) If the Nationwide Mortgage Licensing System and Registry 40 electronically submits fingerprint images and related information,

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as required by the Department of Justice, for an applicant for a mortgage loan originator license endorsement, to the Department of Justice for the purposes of obtaining information as to the existence and content of a record of state convictions and state arrests, and as to the existence and content of a record of state arrests for which the Department of Justice establishes that the person is free on bail or on his or her own recognizance pending trial or appeal, the Department of Justice shall provide an electronic response to the Nationwide Mortgage Licensing System and Registry pursuant to paragraph (1) of subdivision (p) of Section 11105 of the Penal Code, and shall provide the same electronic response to the department.

- (c) The Nationwide Mortgage Licensing System and Registry may request from the Department of Justice subsequent arrest notification service, as provided pursuant to Section 11105.2 of the Penal Code, for persons described in subdivision (a). If requested by the department, the Department of Justice shall provide the same electronic response to the department.
- (d) The Department of Justice shall charge a fee sufficient to cover the cost of processing the requests described in this section. 10166.05. Notwithstanding any other provision of law, the commissioner shall not issue a license endorsement to act as a mortgage loan originator to an applicant unless the commissioner makes all of the following findings:
- (a) The applicant has never had a mortgage loan originator license revoked in any other governmental jurisdiction.
- (b) The applicant has not been convicted of, or pled guilty or nolo contendere to, a felony in a domestic, foreign, or military court, under either of the following conditions, however, any conviction expunged from the applicant's record shall not be considered a conviction for purposes of this subdivision:
- (1) During the seven year seven-year period preceding the date of the application for licensing.
- (2) At any time preceding the date of application, if the felony involved an act of fraud, dishonesty, a breach of trust, or money laundering.
- (c) The applicant has demonstrated such financial responsibility, character, and general fitness as to command the confidence of the community and warrant a determination that the mortgage loan

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originator will operate honestly, fairly, and efficiently within the purposes of the article.

- (d) The applicant has complied with the education and written testing requirements in Section 10166.06.
- 10166.06. (a) In addition to the requirements of Section 10153, an applicant for a license endorsement as a mortgage loan originator shall complete at least 20 hours of education courses, which shall include at least the following:
 - (1) Three hours of federal law and regulations.

- (2) Three hours of ethics, which shall include instruction on fraud, consumer protection, and fair lending issues.
- (3) Two hours of training related to lending standards for the nontraditional mortgage product marketplace.
- (b) For purposes of this section, education courses are only acceptable if they have been reviewed and approved, or otherwise deemed acceptable, by the Nationwide Mortgage Licensing System and Registry, in accordance with the SAFE Act S.A.F.E. Mortgage Licensing Act of 2008, and by the commissioner. Education may be offered in a classroom, online, or by any other means approved by the Nationwide Mortgage Licensing System and Registry, in accordance with the SAFE Act S.A.F.E. Mortgage Licensing Act of 2008, and by the commissioner. The commissioner may substitute any of the courses described in subdivision (a) for the course requirements of Section 10153.2, 10153.3, 10153.4, or 10153.5, subject to a finding that the course requirements in subdivision (a) are substantially equivalent to, and meet the intent of, Section 10153.2, 10153.3, 10153.4, or 10153.5, as applicable.
- (c) A person who successfully completes the education requirements approved by the Nationwide Mortgage Licensing System and Registry in any state other than California shall be granted credit by the commissioner toward completion of the education requirements of this section.
- (d) Before being issued a license endorsement to act as a mortgage loan originator, an individual shall pass a qualified written test developed or otherwise deemed acceptable by the Nationwide Mortgage Licensing System and Registry and administered by a test provider approved or otherwise deemed acceptable by the Nationwide Mortgage Licensing System and Registry.

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(e) A written test shall not be treated as a qualified written test for purposes of this section, unless the test adequately measures the applicant's knowledge and comprehension in the following subject areas: ethics, federal law and regulation pertaining to mortgage origination, state law and regulation pertaining to mortgage origination, and federal and state law and regulation relating to fraud, consumer protection, the nontraditional mortgage marketplace, and fair lending issues.

- (f) Nothing in this section shall prohibit a test provider approved by the Nationwide Mortgage Licensing System and Registry from providing a test at the location of the employer of the applicant or any subsidiary or affiliate of the employer of the applicant, or any entity with which the applicant holds an exclusive arrangement to conduct the business of a mortgage loan originator.
- (g) An individual shall not be considered to have passed a qualified written test administered pursuant to this section unless the individual achieves a test score of not less than 75 percent correct answers to questions.
- (h) An individual who fails the qualified written test may retake the test up to three consecutive times, although at least 30 days must pass between each retesting.
- (i) An applicant who fails three consecutive retests must wait at least six months before retesting.
- (j) A mortgage loan originator who fails to maintain a valid license endorsement for a period of five years or longer or who fails to register as a mortgage loan originator in accordance with applicable California law shall retake the qualified written test.
- 10166.07. (a) A real estate broker who acts pursuant to Section 10131.1 or subdivision (d) or (e) of Section 10131, and who makes, arranges, or services one or more loans in a calendar year that are secured by real property containing one to four residential units, shall annually file a business activities report, within 90 days after the end of the broker's fiscal year or within any additional time as the commissioner may allow for filing for good cause. The report shall contain within its scope all of the following information for the fiscal year, relative to the business activities of the broker and those of any other brokers and real estate salespersons acting under that broker's supervision:
- (1) Name and license number of the supervising broker and names and license numbers of the real estate brokers and

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salespersons under that broker's supervision. The report shall include brokers and salespersons who were under the supervising broker's supervision for all or part of the year.

- (2) A list of the real estate-related activities in which the supervising broker and the brokers and salespersons under his or her supervision engaged during the prior year. This listing shall identify all of the following:
- (A) Activities relating to mortgages, including arranging, making, or servicing.
- (B) Other activities performed under the real estate broker's or salesperson's license.
- (C) Activities performed under related licenses, including, but not limited to, a license to engage as a finance lender or a finance broker under the California Finance Lenders Law (Division 9 (commencing with Section 22000) of the Financial Code), or a license to engage as a residential mortgage lender or residential mortgage loan servicer under the California Residential Mortgage Lending Act (Division 20 (commencing with Section 50000) of the Financial Code).
- (3) A list of the forms of media used by the broker and those under his or her supervision to advertise to the public, including print, radio, television, the Internet, or other means.
- (4) For fixed rate loans made, brokered, or serviced, all of the following:
- (A) The total number, aggregate principal amount, lowest interest rate, highest interest rate, and a list of the institutional lenders of record. If the loan was funded by any lender other than an institutional lender, the broker shall categorize the loan as privately funded.
- (B) The total number and aggregate principal amount of covered loans, as defined in Section 4970 of the Financial Code.
- (C) The total number and aggregate principal amount of loans for which Department of Real Estate form RE Form 885 or an equivalent is required.
- (5) For adjustable rate loans made, brokered, or serviced, all of the following:
- (A) The total number, aggregate principal amount, lowest beginning interest rate, highest beginning interest rate, highest margin, and a list of the institutional lenders of record. If the loan

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was funded by any lender other than an institutional lender, the broker shall categorize the loan as privately funded.

- (B) The total number and aggregate principal amount of covered loans, as defined in Section 4970 of the Financial Code.
- (C) The total number and aggregate principal amount of loans for which Department of Real Estate form RE Form 885 or an equivalent is required.
- (6) For all loans made, brokered, or serviced, the total number and aggregate principal amount of loans funded by institutional lenders, and the total number and aggregate principal amount of loans funded by private lenders.
- (7) For all loans made, brokered, or serviced, the total number and aggregate principal amount of loans that included a prepayment penalty, the minimum prepayment penalty length, the maximum prepayment penalty length, and the number of loans with prepayment penalties whose length exceeded the length of time before the borrower's loan payment amount could increase.
- (8) For all loans brokered, the total compensation received by the broker, including yield spread premiums, commissions, and rebates, but excluding compensation used to pay fees for third-party services on behalf of the borrower.
- (9) For all mortgage loans made or brokered, the total number of loans for which a mortgage loan disclosure statement was provided in a language other than English, and the number of forms provided per language other than English.
- (10) For all mortgage loans serviced, the total amount of funds advanced to be applied toward a payment to protect the security of the note being serviced.
- (11) For purposes of this section, an institutional lender has the meaning specified in paragraph (1) of subdivision (c) of Section 10232.
- (b) A broker subject to this section and Section 10232.2 may file consolidated reports that include all of the information required under this section and Section 10232.2. Those consolidated reports shall clearly indicate that they are intended to satisfy the requirements of both sections.
- (c) If a broker subject to this section fails to timely file the report required under this section, the commissioner may cause an examination and report to be made and may charge the broker one and one-half times the cost of making the examination and report.

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In determining the hourly cost incurred by the commissioner for conducting an examination and preparing the report, the commissioner may use the estimated average hourly cost for all department audit staff performing audits of real estate brokers. If a broker fails to pay the commissioner's cost within 60 days of the mailing of a notice of billing, the commissioner may suspend the broker's license or deny renewal of that license. The suspension or denial shall remain in effect until the billed amount is paid or the broker's right to renew a license has expired. The commissioner may maintain an action for the recovery of the billed amount in any court of competent jurisdiction.

(d) The report described in this section is exempted from any requirement of public disclosure by paragraph (2) of subdivision (d) of Section 6254 of the Government Code.

10166.08. Each mortgage loan originator shall submit reports of condition to the Nationwide Mortgage Licensing System and Registry reports of condition, and those reports shall be in the form and shall contain information as the Nationwide Mortgage Licensing System and Registry may require.

10166.09. The minimum standards for renewal of an endorsement as a mortgage loan originator shall include the following:

- (a) The mortgage loan originator continues to meet the minimum standards for obtaining an endorsement as a mortgage loan originator.
- (b) The mortgage loan originator satisfies the annual continuing education requirements described in Section 10166.10.
- 10166.10. (a) A mortgage loan originator shall complete at least eight hours of continuing education annually, which shall include at least three hours relating to federal law and regulations, two hours of ethics, which shall include instruction on fraud, consumer protection, and fair lending issues, and two hours related to lending standards for the nontraditional mortgage product marketplace.
- (b) For purposes of subdivision (a), continuing education courses and course providers shall be reviewed and approved by the commissioner and the Nationwide Mortgage Licensing System and Registry.
- (c) The commissioner shall have the authority to substitute any of the courses described in subdivision (a) for the course

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requirements of Section 10170.5, subject to a finding that the course requirements in subdivision (a) are substantially equivalent to, and meet the intent of, Section 10170.5.

- (d) Nothing in this section shall preclude any education course, as approved by the commissioner and the Nationwide Mortgage Licensing System and Registry, that is provided by the employer of the mortgage loan originator or an entity that is affiliated with the mortgage loan originator by an agency contract, or any subsidiary or affiliate of the employer or entity.
- (e) Continuing education may be offered either in a classroom, online, or by any other means approved by the commissioner and the Nationwide Mortgage Licensing System and Registry.
- (f) A mortgage loan originator may only receive credit for a continuing education course in the year in which the course is taken.
- (g) A mortgage loan originator may not take the same approved course in the same or successive years to meet the requirements of this section for continuing education.
- (h) A mortgage loan originator who is an instructor of an approved continuing education course may receive credit for his or her own annual continuing education requirement at the rate of two hours credit for every one hour taught.
- (i) A person who successfully completes the education requirements approved by the Nationwide Mortgage Licensing System and Registry in any state other than California shall be granted credit by the commissioner towards completion of continuing education requirements in this state.
- (j) A mortgage loan originator whose license endorsement lapses, expires, or is suspended or revoked, and who wishes to regain his or her license endorsement, shall complete continuing education requirements for the last year in which the endorsement was held, prior to issuance of a new or renewed endorsement.
- 10166.11. (a) A real estate broker who acts pursuant to Section 10131.1 or subdivision (d) or (e) of Section 10131 and who makes, arranges, or services loans secured by real property containing one to four residential units, shall keep documents and records that will properly enable the commissioner to determine whether the residential mortgage brokerage, servicing, and lending functions performed by the broker comply with this division and with all applicable rules and orders made by the commissioner. These

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documents shall include, at a minimum, the documents described in Section 10148. Upon request of the commissioner, a real estate broker shall file an authorization for disclosure to the commissioner of financial records of his or her licensed business pursuant to Section 7473 of the Government Code.

- (b) Notwithstanding subdivision (a) of Section 10148, the business documents and records of real estate brokers described in subdivision (a) and real estate salespersons acting under those brokers are subject to inspection and examination or audit by the commissioner, at his or her discretion, after reasonable notice. That real estate broker or salesperson shall, upon request by the commissioner and within the time period specified in that request, allow the commissioner, or his or her authorized representative, to inspect and copy any business documents and records. The commissioner may suspend or revoke the license of the broker or salesperson if he or she fails to produce documents or records within the time period specified in the request.
- (c) Inspection and examination or audit reports prepared by the commissioner's duly designated representatives pursuant to this section are not public records. Those reports may be disclosed to the officers or directors of a licensee that is the subject of the report for the purpose of corrective action. That disclosure shall not operate as a waiver of the exemption specified in subdivision (d) of Section 6254 of the Government Code.

10166.12. (a) As often as the commissioner deems necessary and appropriate, the commissioner shall examine the affairs of each real estate broker who is required to notify the commissioner or obtain a license endorsement pursuant to Section 10166.02 for compliance with this part. These examinations shall also include a review of the affairs of all real estate brokers and real estate salespersons acting under the supervision of each real estate broker who is required to file reports with the department pursuant to Section 10166.07. The commissioner shall appoint suitable persons to perform these examinations. The commissioner and his or her appointees may examine the books, records, and documents of the licensee, and may examine the licensee's officers, directors, employees, or agents under oath regarding the licensee's operations. The commissioner may cooperate with any agency of the state or federal government, other states, agencies, the Federal National Mortgage Association, or the Federal Home Loan

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Mortgage Corporation. The commissioner may accept an 2 examination conducted by one of these entities in place of an 3 examination by the commissioner under this section, unless the 4 commissioner determines that the examination does not provide 5 information necessary to enable the commissioner to fulfill his or her responsibilities under this division. 6

- (b) The commissioner may impose a penalty against a real estate broker or real estate salesperson whose affairs are examined or reviewed pursuant to subdivision (a) based on the findings of the examination or review. The commissioner may suspend or revoke the license or license endorsement of a real estate broker or real estate salesperson who fails to pay that penalty. In addition, the commissioner may bring an action in an appropriate court of this state to collect payment of the penalty.
- (c) Penalties collected pursuant to subdivision (b) shall be deposited into the Recovery Account of the Real Estate Fund and shall, upon appropriation by the Legislature, be available for expenditure for the purposes specified in Chapter 6.5 (commencing with Section 10470).
- (d) The statement of the findings of an examination conducted pursuant to this section shall belong to the commissioner and shall not be disclosed to anyone other than the licensee, law enforcement officials, or other state or federal regulatory agencies for further investigation and enforcement. Reports required of licensees by the commissioner under this division and results of examinations performed by the commissioner under this division are the property of the commissioner.
- 10166.13. A real estate broker who acts pursuant to Section 10131.1 or subdivision (d) or (e) of Section 10131 and who makes, arranges, or services loans secured by real property containing one to four residential units shall make any special reports to the commissioner that the commissioner may, from time to time, require.
- 10166.14. A real estate broker shall notify the department when he or she is no longer subject to this part. If a broker has already made reports required by Sections 10166.07 and 10166.08 within the year, he or she shall continue reports for that year, but shall notify the department prior to the expiration of that year that he or she will no longer be subject to this part in the succeeding year.

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10166.15. (a) The commissioner shall regularly report violations of this article, as well as enforcement actions taken against any mortgage loan originator to whom an endorsement has been issued, and enforcement actions taken against any individual for failure to obtain an endorsement as a mortgage loan originator, to the Nationwide Mortgage Licensing System and Registry.

- (b) The commissioner shall establish a process that may be used by mortgage loan originators to challenge information entered into the Nationwide Mortgage Licensing System and Registry by the commissioner.
- (c) The commissioner is authorized to promulgate regulations specifying (1) the recordkeeping requirements that mortgage loan originators shall satisfy and (2) the penalties that shall apply to mortgage loan originators for violations of this article.
- 10166.16. (a) Except as otherwise provided in Section 1512 of the SAFE Act S.A.F.E. Mortgage Licensing Act of 2008, the requirements under any federal or state law regarding the privacy or confidentiality of any information or material provided to the Nationwide Mortgage Licensing System and Registry, and any privilege arising under federal or state law, including the rules of any federal or state court, with respect to that information or material, shall continue to apply to the information or material after the information or material has been disclosed to the Nationwide Mortgage Licensing System and Registry. The information and material may be shared with all state and federal regulatory officials with mortgage industry oversight authority without the loss of privilege or the loss of confidentiality protections provided by federal or state law.
- (b) For these purposes, the commissioner is authorized to enter agreements or sharing arrangements with other governmental agencies, the Conference of State Bank Supervisors, the American Association of Residential Mortgage Regulators, or other associations representing governmental agencies as established by rule, regulation, or order of the commissioner.
- (c) Information or material that is subject to a privilege or confidentiality under subdivision (a) shall not be subject to either of the following:
- (1) Disclosure under any state law governing the disclosure to the public of information held by an officer or an agency of the state.

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(2) Subpoena or discovery, or admission into evidence, in any private civil action or administrative process, unless with respect to any privilege held by the Nationwide Mortgage Licensing System and Registry with respect to the information or material, the person to whom the information or material pertains waives, in whole or in part, in the discretion of the person, that privilege.

- (d) This section shall not apply with respect to the information or material relating to the employment history of, and publicly adjudicated disciplinary and enforcement actions against, mortgage loan originators that is included in the Nationwide Mortgage Licensing System and Registry for access by the public.
- 10166.17. In addition to any other duties imposed upon the commissioner by law, the commissioner shall require mortgage loan originators to be licensed and registered through the Nationwide Mortgage Licensing System and Registry. In order to carry out this requirement the commissioner is authorized to participate in the Nationwide Mortgage Licensing System and Registry. For this purpose, the commissioner may establish by rule, regulation, or order, requirements as necessary, including, but not limited to, the following:
- (a) Background checks for the following:
 - (1) Criminal history through fingerprint or other databases.
 - (2) Civil or administrative records.
- 24 (3) Credit history.
 - (4) Any other information as deemed necessary by the Nationwide Mortgage Licensing System and Registry.
 - (b) The payment of fees to apply for or renew licenses through the Nationwide Mortgage Licensing System and Registry.
 - (c) The setting or resetting as necessary of renewal or reporting dates.
 - (d) Requirements for amending or surrendering a license or any other activities as the commissioner deems necessary for participation in the Nationwide Mortgage Licensing System and Registry.
 - SEC. 6. Section 10232.1 of the Business and Professions Code is amended to read:
 - 10232.1. (a) A real estate broker, prior to the use of any proposed advertisement in connection with the conduct of activities described in subdivisions (d) and (e) of Section 10131 and Section 10131.1, shall submit a true copy thereof to the Department of

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Real Estate for approval. The submission shall be accompanied by a fee of not more than forty dollars (\$40). The commissioner shall by regulation prescribe the amount of the fee. If disapproval of the proposed advertisement is not communicated by the department to the broker within 15 calendar days after receipt of the copy of the proposed advertisement by the department, the proposed advertisement shall be deemed approved, but the department shall not be precluded from disapproving a later publication or other use of the same or similar advertising.

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The commissioner shall adopt regulations pertaining to the submittal and clearance of that advertising and establishing criteria for approval to ensure that the public will be protected against false or misleading representations.

Except as provided in subdivision (b), "advertisement" includes dissemination in any newspaper, circular, form letter, brochure or similar publication, display, sign, radio broadcast or telecast, which concerns (1) the use, terms, rates, conditions, or the amount of any loan or sale referred to in subdivisions (d) and (e) of Section 10131 or Section 10131.1 or (2) the security, solvency, or stability of any person carrying on the activities described in those sections.

- (b) "Advertisement" does not include a letter or brochure that meets both of the following criteria:
- (1) It is restricted in distribution to other real estate brokers and to persons for whom the broker has previously acted as an agent in arranging a loan secured by real property or in the purchase, sale, or exchange of a deed of trust or real property sales contract.
- (2) It is restricted in content to the identification and a description of the terms of loans, mortgages, deeds of trust, real property sales contracts, or any combination thereof offered for funding or purchase through the broker as agent.
- (c) Subdivision (a) is not applicable to advertising that is used exclusively in connection with an offering authorized by permit issued pursuant to the applicable provisions of the Corporate Securities Law of 1968 (Division 1 (commencing with Section 25000 of Title 4 of the Corporations Code).
- (d) All advertising approvals shall be for a period of five years after the date of approval. The approval period applies to all advertising, including that which was previously submitted on a mandatory basis.

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SEC. 7.

2 SEC. 6. Section 10235.5 of the Business and Professions Code is amended to read:

10235.5. (a) No real estate licensee or mortgage loan originator shall place an advertisement disseminated primarily in this state for a loan unless there is disclosed within the printed text of that advertisement, or the oral text in the case of a radio or television advertisement, the Department of Real Estate license number and the unique identifier assigned to that licensee by the Nationwide Mortgage Licensing System and Registry under which the loan would be made or arranged, and that the advertisement has been approved by the commissioner.

(b) "Mortgage loan originator," "unique identifier," and "Nationwide Mortgage Licensing System and Registry" have the same meanings set forth in Section 10166.01.

SEC. 8.

- *SEC.* 7. Section 10236.4 of the Business and Professions Code is amended to read:
- 10236.4. (a) In compliance with Section 10235.5, every licensed real estate broker shall also display his or her license number on all advertisements where there is a solicitation for borrowers or potential investors. Every mortgage loan originator, as defined in Section 10166.01, shall also display the unique identifier assigned to that individual by the Nationwide Mortgage Licensing System and Registry on all advertisements where there is a solicitation for borrowers.
- (b) The disclosures required by Sections 10232.4 and 10240 shall include the licensee's license number, the mortgage originator's unique identifier, if applicable, and the department's license information telephone number.
- (c) "Mortgage loan originator," "unique identifier," and "Nationwide Mortgage Licensing System and Registry" have the same meanings set forth in Section 10166.01.

34 SEC. 9.

- 35 SEC. 8. Section 22012 is added to the Financial Code, to read:
- 36 22012. "Depository institution" has the same meaning as in
- 37 Section 3 of the Federal Deposit Insurance Act, and includes any 38 credit union.
- 39 SEC. 10.
- 40 SEC. 9. Section 22013 is added to the Financial Code, to read:

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- 1 22013. "Federal banking agencies" means the Board of
- 2 Governors of the Federal Reserve System, the Comptroller of the
- 3 Currency, the Director of the Office of Thrift Supervision, the
- 4 National Credit Union Administration, and the Federal Deposit5 Insurance Corporation.
 - SEC. 11.

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- 7 SEC. 10. Section 22014 is added to the Financial Code, to read:
- 8 22014. "Immediate family member" means a spouse, child,
- 9 sibling, parent, grandparent, or grandchild. This includes
- 10 stepparents, stepchildren, stepsiblings, and adoptive relationships.
- 11 SEC. 12.
- 12 SEC. 11. Section 22015 is added to the Financial Code, to read:
- 13 22015. "Individual" means a natural person.
- 14 SEC. 13.
- 15 SEC. 12. Section 22016 is added to the Financial Code, to read:
- 16 22016. (a) "Loan processor or underwriter" means an individual who performs clerical or support duties as an employee at the direction of and subject to the supervision and instruction of a person licensed, or exempt from licensing under Section 22194 of the Financial Code.
 - (b) For purposes of subdivision (a), the term "clerical or support duties" may include the following, subsequent to the receipt of an application:
 - (1) The receipt, collection, distribution, and analysis of information common for the processing or underwriting of a residential mortgage loan.
 - (2) Communicating with a consumer to obtain the information necessary for the processing or underwriting of a loan, to the extent that communication does not include offering or negotiating loan rates or terms, or counseling consumers about residential mortgage loan rates or terms.
 - (c) An individual engaging solely in loan processor or underwriter activities shall not represent to the public, through advertising or other means of communicating or providing information, including the use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities of a mortgage loan originator.
- 39 SEC. 14.
- 40 SEC. 13. Section 22017 is added to the Financial Code, to read:

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22017. (a) "Mortgage loan originator" means an individual 2 who for compensation or gain or in the expectation of compensation or gain does any of the following:

- (1) Takes a residential mortgage loan application.
- (2) Offers or negotiates terms of a residential mortgage loan.
- (b) "Mortgage loan originator" does not include any of the following:
- (1) An individual engaged solely as a loan processor or underwriter, except as otherwise provided in subdivision (d) of Section 22194.
- (2) A person or entity that only performs real estate brokerage activities and is licensed or registered in accordance with California law, unless the person or entity is compensated by a lender, a mortgage broker, or other mortgage loan originator or by any agent of that lender, mortgage broker, or other mortgage loan originator.
- (3) A person or entity solely involved in extensions of credit relating to timeshare plans, as that term is defined in Section 101(53D) of Title 11 of the United States Code.

SEC. 15.

SEC. 14. Section 22018 is added to the Financial Code, to read: 22018. "Nationwide Mortgage Licensing System and Registry" means a mortgage licensing system developed and maintained by the Conference of State Bank Supervisors and the American Association of Residential Mortgage Regulators for the licensing and registration of licensed mortgage loan originators.

26 SEC. 16.

- SEC. 15. Section 22019 is added to the Financial Code, to read: 22019. "Nontraditional mortgage product" means any mortgage product other than a 30-year fixed rate mortgage, except as provided in Section 22171 and the regulations adopted thereunder. SEC. 17.
- 32 SEC. 16. Section 22020 is added to the Financial Code, to read: 33 22020. "Registered mortgage loan originator" means any 34 individual who:
- (a) Meets the definition of a mortgage loan originater under 35 36 Section 22017 and is an employee of either:
 - (1) A depository institution.
- 38 (2) A subsidiary that is owned and controlled by a depository 39 institution and regulated by a federal banking agency.
- 40 (3) An institution regulated by the Farm Credit Administration.

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(b) Is registered with, and maintains a unique identifier through, the Nationwide Mortgage Licensing System and Registry.

SEC. 18.

SEC. 17. Section 22021 is added to the Financial Code, to read: 22021. "Residential mortgage loan" means any loan primarily for personal, family, or household use that is secured by a mortgage, deed of trust, or other equivalent consensual security interest on a dwelling, as defined in Section 103(v) of the Truth in Lending Act, or residential real estate upon which is constructed or intended to be constructed a dwelling. "Dwelling" means a residential structure that contains one to four units, whether or not that structure is attached to real property. The term includes an individual condominium unit, cooperative unit, mobile home mobilehome, or trailer, if it is used as a residence.

SEC. 19.

SEC. 18. Section 22022 is added to the Financial Code, to read: 22022. "Residential real estate" means, for the purposes of a mortgage loan originator license only, any real property located in this state, upon which is constructed or intended to be constructed a dwelling.

SEC. 20.

SEC. 19. Section 22023 is added to the Financial Code, to read: 22023. "Unique identifier" means a number or other identifier assigned by protocols established by the Nationwide Mortgage Licensing System and Registry.

SEC. 21.

SEC. 20. Section 22101 of the Financial Code is amended to read:

- 22101. (a) An application for a finance lender or broker license under this division shall be in the form and contain the information that the commissioner may by rule require and shall be filed upon payment of the fee specified in Section 22103.
- (b) Notwithstanding any other provision of law, an applicant who does not currently hold a license as a finance lender or broker under this division shall furnish with his or her application, a full set of fingerprints and related information for purposes of the commissioner conducting a criminal history record check. The commissioner shall obtain and receive criminal history information from the Department of Justice and the Federal Bureau of Investigation pursuant to Section 22101.5.

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(c) Nothing in this section shall be construed to prevent a licensee from engaging in the business of a finance lender through a subsidiary corporation if the subsidiary corporation is licensed pursuant to this division.

- (d) For purposes of this section, "subsidiary corporation" means a corporation that is wholly owned by a licensee.
- (e) A new application shall not be required for a change in the address of an existing location previously licensed under this division. However, the licensee shall comply with the requirements of Section 22153.
- (f) Notwithstanding any other provision of this section, the commissioner may by rule require an application to be made through the Nationwide Mortgage Licensing System and Registry, and may require fees, fingerprints, financial statements, supporting documents, changes of address, any other information, and amendments or modifications thereto, to be submitted in the same manner.

SEC. 22.

SEC. 21. Section 22101.5 of the Financial Code is amended to read:

- 22101.5. (a) The commissioner shall submit to the Department of Justice fingerprint images and related information required by the Department of Justice of all license candidates, as defined by subdivision (a) of Section 22101, for purposes of obtaining information as to the existence and content of a record of state or federal convictions, state or federal arrests, and information as to the existence and content of a record of state or federal arrests for which the Department of Justice establishes that the person is free on bail or on his or her own recognizance pending trial or appeal.
- (b) When received, the Department of Justice shall forward to the Federal Bureau of Investigation requests for federal summary criminal history information received pursuant to this section. The Department of Justice shall review the information returned from the Federal Bureau of Investigation and compile and disseminate a response to the commissioner.
- (c) The Department of Justice shall provide a response to the commissioner pursuant to paragraph (1) of subdivision (p) of Section 11105 of the Penal Code.
- (d) The commissioner shall request from the Department of Justice subsequent arrest notification service, as provided pursuant

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to Section 11105.2 of the Penal Code, for license candidates described in subdivision (a).

- (e) The Department of Justice shall charge a fee sufficient to cover the costs of processing the requests pursuant to this section.
- (f) Notwithstanding any other provision in this section, the commissioner may by rule require fingerprints submitted by an applicant to be submitted to the Nationwide Mortgage Licensing System and Registry in addition to the Department of Justice.

SEC. 23.

- SEC. 22. Section 22102 of the Financial Code is amended to read:
- 22102. (a) A licensee seeking to engage in business at a new location shall submit an application to the commissioner by certified mail, return receipt requested, at least 10 days before engaging in business at a new location and pay the fee required by Section 22103.
- (b) The commissioner, by regulation, shall adopt a form for the application required by this section. The application shall contain the following information:
 - (1) The address of the new location.
- (2) Information on the person responsible for the lending activity at the new location.
 - (3) Any additional information required by the commissioner.
- (c) The licensee may engage in business at the new location 10 days after the date of mailing the application to engage in business at that location.
- (d) (1) The commissioner shall approve or deny the person responsible for the lending activity at the new location in accordance with Section 22109, and shall notify the licensee of this decision within 90 days of the date of receipt of the application.
- (2) If the commissioner denies the application, the licensee shall, within 10 days of the date of receipt of notification of the commissioner's denial, submit a new application to the commissioner designating a different person responsible for the lending activity at the new location. The commissioner shall approve or deny the different person as provided in paragraph (1).
- (e) A licensee shall not engage in business at a new location in a name other than a name approved by the commissioner.
- 39 (f) The commissioner may adopt regulations to implement the 40 requirements of this section.

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(g) A license to engage in business at a new location shall be issued in accordance with this section. A change of street address of a place of business designated in a license shall be made in accordance with Section 22153 and shall not constitute a new location subject to the requirements of this section.

(h) Notwithstanding any other provision in this section, the commissioner may by rule require a licensee to submit applications to engage in business at a new location through the Nationwide Mortgage Licensing System and Registry.

SEC. 24.

SEC. 23. Section 22104 of the Financial Code is amended to read:

22104. The applicant shall file with the application financial statements prepared in accordance with generally accepted accounting principles and acceptable to the commissioner that indicate a net worth of at least twenty-five thousand dollars (\$25,000). A licensee shall maintain a net worth of at least twenty-five thousand dollars (\$25,000) at all times. A finance lender or broker engaged in the business of making or brokering residential mortgage loans shall maintain a net worth of at least two hundred fifty thousand dollars (\$250,000).

SEC. 25.

SEC. 24. Section 22107 of the Financial Code is amended to read:

- 22107. (a) Each licensee shall pay to the commissioner its pro rata share of all costs and expenses reasonably incurred in the administration of this division, as estimated by the commissioner, for the ensuing year and any deficit actually incurred or anticipated in the administration of the program in the year in which the assessment is made. The pro rata share shall be the proportion that a licensee's gross income bears to the aggregate gross income of all licensees as shown by the annual financial reports to the commissioner, for the costs and expenses remaining after the amount assessed pursuant to subdivision (c).
- (b) On or before the 30th day of May in each year, the commissioner shall notify each licensee by mail of the amount assessed and levied against it and that amount shall be paid within 20 days thereafter. If payment is not made within 20 days, the commissioner shall assess and collect a penalty, in addition to the

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assessment, of 1 percent of the assessment for each month or part of a month that the payment is delayed or withheld.

- (c) In the levying and collection of the assessment, a licensee shall neither be assessed for nor be permitted to pay less than two hundred fifty dollars (\$250) per licensed location per year.
- (d) If a licensee fails to pay the assessment on or before the 30th day of June following the day upon which payment is due, the commissioner may by order summarily suspend or revoke the certificate issued to the licensee. If, after an order is made, a request for hearing is filed in writing within 30 days, and a hearing is not held within 60 days thereafter, the order is deemed rescinded as of its effective date. During any period when its certificate is revoked or suspended, a licensee shall not conduct business pursuant to this division except as may be permitted by order of the commissioner. However, the revocation, suspension, or surrender of a certificate shall not affect the powers of the commissioner as provided in this division.
- (e) Notwithstanding any other provision in this section, the commissioner may by rule require a licensee to submit applications to engage in business at a new location pay assessments through the Nationwide Mortgage Licensing System and Registry.

SEC. 26.

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- SEC. 25. Section 22108 of the Financial Code is amended to read:
- 22108. (a) The commissioner may by regulation require licensees to file, at the times that he or she may specify, the information that he or she may reasonably require regarding any changes in the information provided in any application filed pursuant to this division.
- (b) The commissioner may, by regulation, require a licensee to file information through the Nationwide Mortgage Licensing System and Registry.

SEC. 27.

- 34 SEC. 26. Section 22109 of the Financial Code is amended to 35 read:
 - 22109. (a) Upon reasonable notice and opportunity to be heard, the commissioner may deny the application for any of the following reasons:
- 39 (1) A false statement of a material fact has been made in the 40 application.

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(2) The applicant or an officer, director, general partner, person responsible for the applicant's lending activities in this state, or person owning or controlling, directly or indirectly, 10 percent or more of the outstanding interests or equity securities of the applicant has, within the last 10 years, been convicted of or pleaded nolo contendere to a crime, or committed an act involving dishonesty, fraud, or deceit, if the crime or act is substantially related to the qualifications, functions, or duties of a person engaged in business in accordance with this division.

- (3) The applicant or an officer, director, general partner, person responsible for the applicant's lending activities in this state, or person owning or controlling, directly or indirectly, 10 percent or more of the outstanding interests or equity securities of the applicant has violated any provision of this division or the rules thereunder or any similar regulatory scheme of the State of California or a foreign jurisdiction.
- (4) The applicant employs a mortgage loan originator who is not licensed, *or in the process of becoming licensed under Section* 22181, in this state.
- (b) The application shall be considered withdrawn within the meaning of this section if the applicant fails to respond to a written notification of a deficiency in the application within 90 days of the date of the notification.
- (c) The commissioner shall, within 60 days from the filing of a full and complete application for a license with the fees, either issue a license or file a statement of issues prepared in accordance with Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code.

SEC. 28.

- SEC. 27. Section 22112 of the Financial Code is amended to read:
- 22112. (a) A licensee shall maintain a surety bond in accordance with this subdivision in a minimum amount of twenty-five thousand dollars (\$25,000). The bond shall be payable to the commissioner and issued by an insurer authorized to do business in this state. An original surety bond, including any and all riders and endorsements executed subsequent to the effective date of the bond, shall be filed with the commissioner within 10 days of execution. For licensees with multiple licensed locations, only one surety bond is required. The bond shall be used for the

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recovery of expenses, fines, and fees levied by the commissioner in accordance with this division or for losses or damages incurred by borrowers or consumers as the result of a licensee's noncompliance with the requirements of this division.

- (b) When an action is commenced on a licensee's bond, the commissioner may require the filing of a new bond. Immediately upon recovery of any action on the bond, the licensee shall file a new bond. Failure to file a new bond within 10 days of the recovery on a bond, or within 10 days after notification by the commissioner that a new bond is required, constitutes sufficient grounds for the suspension or revocation of the license.
- (c) The commissioner shall by regulation require a higher bond amount for a licensee employing one or more mortgage loan originators, based upon the dollar amount of residential mortgage loans originated by that licensee and any mortgage loan originators employed by the licensee. Every mortgage loan originator employed by the licensee shall be covered by the surety bond, unless another bond or recovery fund is in place that covers the activities of a mortgage loan originator employed by the licensee. SEC. 29.

SEC. 28. Section 22153 of the Financial Code is amended to read:

- 22153. (a) If a licensee desires to change its place of business to a street address other than that designated in its license, the licensee shall give written notice to the commissioner on a form provided by the commissioner at least 10 days prior to the change. The commissioner shall then provide a written approval of the change and the date of the approval.
- (b) If notice is not given at least 10 days prior to the change of a street address of a place of business, as required by subdivision (a), or notice is not given at least 10 days prior to engaging in business at a new location, as required by Section 22102, the commissioner may assess a civil or administrative penalty on the licensee not to exceed five hundred dollars (\$500).
- (c) The commissioner may by regulation require a licensee to provide notice of the change through the Nationwide Mortgage Licensing System and Registry.
- SEC. 30. Section 22165 of the Financial Code is amended to read:

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22165. No advertising copy shall be used until after its use has been approved by the commissioner and the licensee is notified in writing of the approval.

SEC. 31. Section 22166 of the Financial Code is amended to read:

22166. The commissioner shall require licensees to maintain a file of all advertising copy for a period of 90 days from the date of its use. The file shall be available to the commissioner upon request.

SEC. 32. Section 22166.5 is added to the Financial Code, to read:

22166.5. (a) Each licensee, prior to the use of any proposed advertisements with regard to the business subject to this division shall submit a true copy thereof to the commissioner for approval.

(b) If the commissioner, within 10 business days of receipt of the advertising copy, determines that the advertising does not comply with the requirements of this chapter or appropriate regulations, the commissioner shall notify the licensee in writing that the advertising is disapproved.

SEC. 33.

SEC. 29. Section 22170 of the Financial Code is amended to read:

22170. (a) It is unlawful for any person to knowingly alter, destroy, mutilate, conceal, cover up, falsify, or make a false entry in any record, document, or tangible object with the intent to impede, obstruct, or influence the administration or enforcement of any provision of this division.

(b) It is unlawful for any person to knowingly make an untrue statement to the commissioner or the Nationwide Mortgage Licensing System and Registry during the course of licensing, investigation, or examination, with the intent to impede, obstruct, or influence the administration or enforcement of any provision of this division.

34 SEC. 34.

SEC. 30. Section 22180 is added to the Financial Code, to read:

22180. (a) Every licensee engaged in the business of making

37 or brokering residential mortgage loans shall establish-a record 38

with and maintain a unique identifier through the Nationwide

39 Mortgage Licensing System and Registry. -33 — AB 34

- (b) Every licensee engaging in the business of making or brokering residential mortgage loans shall require and ensure that every mortgage loan originator employed or compensated by the licensee is licensed or registered as a mortgage loan originator under this division or another provision of law in this state that meets the requirements of Section 1508(d) of Title V of the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289), and is licensed or registered maintains a unique identifier through the Nationwide Mortgage Licensing System and Registry.
- (c) A licensee engaged in the business of making or brokering residential mortgage loans may not make or broker a loan that was offered by, negotiated by, or applied for through, a mortgage loan originator not licensed or registered who does not maintain a unique identifier through the Nationwide Mortgage Licensing System and Registry.
- (d) Subdivisions (b) and (c) shall not be applicable where a mortgage loan originator is not subject to licensure or registration under any provision of state law and the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).

SEC. 35.

- SEC. 31. Section 22181 is added to the Financial Code, to read: 22181. (a) An individual employed by a finance lender or broker licensed under this division, unless specifically exempted under subdivision (b), shall not engage in the business of a mortgage loan originator with respect to any dwelling located in this state without first obtaining and maintaining annually a mortgage loan originator license under this division. Each licensed mortgage loan originator shall register with and maintain a valid unique identifier issued by the Nationwide Mortgage Licensing System and Registry.
- (b) The following are exempt from the provisions of subdivision (a):
- (1) Registered mortgage loan originators, when acting for an entity described in paragraph (1), (2), or (3) of subdivision (a) of Section 22020.
- (2) Any individual who offers or negotiates terms of a residential mortgage loan with or on behalf of an immediate family member of the individual.

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(3) Any individual who offers or negotiates terms of a residential mortgage loan secured by a dwelling that served as the individual's residence.

- (4) A licensed attorney who negotiates the terms of a residential mortgage loan on behalf of a client as an ancillary matter to the attorney's representation of the client, unless the attorney is compensated by a lender, a mortgage broker, or other mortgage loan originator, or by any agent of the lender, mortgage broker, or other mortgage loan originator.
- (5) A broker or salesperson licensed by the Department of Real Estate to engage in the business of making or brokering residential mortgage loans who maintains a unique identifier through the Nationwide Mortgage Licensing System and Registry.

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- (6) A residential mortgage lender licensed by the Department of Corporations under the California Residential Mortgage Lending Act, and every licensed mortgage loan originator employed by that licensee who is registered with licensed through the Nationwide Mortgage Licensing System and Registry.
- (c) A loan processor or underwriter who is an independent contractor shall not engage in the activities of a loan processor or underwriter unless the independent contractor loan processor or underwriter obtains and maintains a license under Section 22181. Each independent contractor loan processor or underwriter licensed as a mortgage loan originator shall-have establish and maintain a valid unique identifier issued by the Nationwide Mortgage Licensing System and Registry.
- (d) The commissioner may establish licensing rules or regulations and interim procedures for licensing the licensing of, and acceptance of applications from, individuals seeking to engage in business as a mortgage loan originator.

SEC. 36.

SEC. 32. Section 22182 is added to the Financial Code, to read: 22182. (a) An applicant for a license as a mortgage loan originator shall apply through the submission of the uniform form prescribed by the Nationwide Mortgage Licensing System and Registry. The commissioner may require the submission of additional information or supporting documentation. Section 461 of the Business and Professions Code shall not be applicable to the Department of Corporations when using a national uniform

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application adopted or approved for use by the Nationwide Mortgage Licensing System and Registry in connection with the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).

- (b) At the time of filing the application, the applicant shall pay to the commissioner the sum of one hundred dollars (\$100) as an application fee *to the commissioner* for processing the application and investigation fee are not refundable if an application is denied or withdrawn.
- (c) The commissioner may establish relationships or contracts with the Nationwide Mortgage Licensing System and Registry or other entities designated by the Nationwide Mortgage Licensing System and Registry to collect and maintain records and process transaction fees or other fees related to licensees or other persons subject to the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).
- (d) For the purpose of participating in the Nationwide Mortgage Licensing System and Registry, the The commissioner may waive or modify, in whole or in part, by rule, regulation, or order, any or all of the requirements of this division and to establish new requirements as reasonably necessary to participate in the Nationwide Mortgage Licensing System and Registry.
- (e) In connection with an application for licensing as a mortgage loan originator, an *A mortgage loan originator* applicant shall, at a minimum, furnish to the Nationwide Mortgage Licensing System and Registry information concerning the applicant's identity, including the following:
- (1) Fingerprints for submission to the Federal Bureau of Investigation, and any governmental agency or entity authorized to receive that information for a state, national, and international criminal history background check.
- (2) Personal history and experience in a form prescribed by the Nationwide Mortgage Licensing System and Registry, including the submission of authorization for the Nationwide Mortgage Licensing System and Registry and the commissioner to obtain the following:
- 37 (A) An independent credit report obtained from a consumer 38 reporting agency described in Section 603(p) of the federal Fair 39 Credit Reporting Act (Public Law 91-900).

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(B) Information related to any administrative, civil, or criminal 2 findings by any governmental jurisdiction.

(f) The commissioner may use the Nationwide Mortgage Licensing System and Registry as a channeling agent for requesting information from, and distributing information to, the Department of Justice or any governmental agency, and for requesting and distributing information to and from any source so directed by the commissioner.

SEC. 37.

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- SEC. 33. Section 22183 is added to the Financial Code, to read: 22183. The commissioner shall not may issue a mortgage loan originator license unless if the commissioner makes at a minimum the following findings:
- (a) The applicant has never had a mortgage loan originator license revoked in any governmental jurisdiction, except that a subsequent formal reseission vacation of the revocation shall not be deemed a revocation.
- (b) The applicant has not been convicted of, or pled guilty or nolo contendere to, a felony in a domestic, foreign, or military court during the seven-year period preceding the date of the application for licensing and registration, or at any time preceding the date of application, if the felony involved an act of fraud, dishonesty, a breach of trust, or money laundering. For purposes of this subdivision, any pardon of a conviction shall not be a conviction.
- (c) (1) The applicant has demonstrated financial responsibility, character, and general fitness such as to command the confidence of the community and to warrant a determination that the mortgage loan originator will operate honestly, fairly, and efficiently within the purposes of the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).
- (2) For purposes of this subdivision, a person has shown that he or she is not financially responsible when he or she has shown a disregard in the management of his or her own financial condition. A determination that an individual has not shown financial responsibility may include, but not be limited to, the
- 38 (A) Current outstanding judgments, except judgments solely as 39 a result of medical expenses.

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1 (B) Current outstanding tax liens or other government liens and 2 filings.

- (C) Foreclosures within the past three years.
- (D) A pattern of seriously delinquent accounts within the past three years.
- (d) The applicant has completed the prelicensing education requirement described in Section 22184.
- (e) The applicant has passed a written test that meets the test requirement described in Section 22185.
- (f) The surety bond of the finance lender or broker employing or intending to employ the applicant covers the activities of the applicant, or the applicant is otherwise covered by a bond or recovery fund. applicant and meets the requirements of Section 22112.

SEC. 38.

- SEC. 34. Section 22184 is added to the Financial Code, to read: 22184. (a) In order to meet the prelicensing education requirement referred to in subdivision (d) of Section 22183, an individual shall complete at least 20 hours of education approved in accordance with subdivision (b) of this section, which shall include at least the following:
- (1) Three hours of education relating to relevant federal law and regulations.
- (2) Three hours of education relating to relevant state law and regulations.

(3)

- (2) Three hours of education on ethics, which shall include instruction on fraud, consumer protection, and fair lending issues.
- (3) Two hours of training related to lending standards for the nontraditional mortgage product marketplace.
- (b) For purposes of subdivision (a), prelicensing education courses shall be reviewed and approved by the Nationwide Mortgage Licensing System and Registry. Review and approval of a prelicensing education course shall include review and approval of the course provider.
- 37 (c) Nothing in this section shall preclude any prelicensing 38 education course, as approved by the Nationwide Mortgage 39 Licensing System and Registry, that is provided by the employer 40 of the applicant or an entity that is affiliated with the applicant by

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1 an agency contract or any subsidiary or affiliate of the employer 2 or entity.

- (d) Prelicensing education may be offered either in a classroom, online, or by any other means approved by the Nationwide Mortgage Licensing System and Registry.
- (e) The completion in another state of prelicensing education requirements set forth in paragraphs (1), (2), and (3) of subdivision (a), that have been approved by the Nationwide Mortgage Licensing System and Registry, shall be accepted as credit towards completion of prelicensing education requirements in this state.

SEC. 39.

- SEC. 35. Section 22185 is added to the Financial Code, to read: 22185. (a) In order to meet the written test requirement referred to in subdivision (e) of Section 22183, an individual shall pass, in accordance with the standards established under this section, a qualified written test developed by the Nationwide Mortgage Licensing System and Registry and administered by a test provider approved by the Nationwide Mortgage Licensing System and Registry.
- (b) A written test shall not be treated as a qualified written test for purposes of subdivision (a) unless the test adequately measures the applicant's knowledge and comprehension in appropriate subject areas, including the following:
 - (1) Ethics.
 - (2) Federal law and regulation relating to mortgage origination.
 - (3) State law and regulation relating to mortgage origination.
- (4) Federal and state law and regulation, including instruction on fraud, consumer protection, the nontraditional mortgage marketplace, and fair lending issues.
- (c) Nothing in this section shall prohibit a test provider approved by the Nationwide Mortgage Licensing System and Registry from providing a test at the location of the employer of the applicant or the location of any subsidiary or affiliate of the employer of the applicant, or the location of any entity with which the applicant holds an exclusive arrangement to conduct the business of a mortgage loan originator.
 - (d) The following shall apply to the test described in this section:
- (1) An individual shall not be considered to have passed a qualified written test unless the individual achieves a test score of not less than 75 percent correct answers to questions.

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(2) An individual may retake a test three consecutive times with each consecutive taking occurring at least 30 days after the preceding test.

- (3) After failing three consecutive tests, an individual shall wait at least six months before taking the test again.
- (4) A licensed mortgage loan originator An individual who fails to maintain a valid mortgage loan originator license for a period of five years or longer shall retake the test, not taking into account any time during which the individual is a registered mortgage loan originator.

SEC. 40.

SEC. 36. Section 22186 is added to the Financial Code, to read: 22186. Each—Every finance lender or broker licensee that employs a mortgage loan originator shall submit to the Nationwide Mortgage Licensing System and Registry reports of condition, which shall be in the form and shall contain that information as the Nationwide Mortgage Licensing System and Registry may require. The commissioner may by regulation—require a finance lender or broker engaged in the business of making or brokering residential mortgage loans or order require a mortgage loan originator to submit the reports to the Nationwide Mortgage Licensing System and Registry—on behalf of the mortgage loan originators employed by the lender or broker. in place of his or her employer.

SEC. 41.

- SEC. 37. Section 22187 is added to the Financial Code, to read: 22187. (a) The minimum standards for license renewal for mortgage loan originators shall include the following:
- (1) The mortgage loan originator continues to meet the minimum standards for license issuance under Section 22183.
- (2) The mortgage loan originator has satisfied the annual continuing education requirements described in Section 22188.
- (3) The mortgage loan originator has paid all required fees for renewal of the license.
- (b) The license of a mortgage loan originator failing to satisfy the minimum standards for license renewal shall expire. The commissioner may adopt procedures for the reinstatement of expired licenses consistent with the standards established by the Nationwide Mortgage Licensing System and Registry.

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1 SEC. 42.

SEC. 38. Section 22188 is added to the Financial Code, to read: 22188. (a) In order to meet the annual continuing education requirements referred to in paragraph (2) of subdivision (a) of Section 22187, a licensed mortgage loan originator shall complete at least eight hours of education approved in accordance with subdivision (b), which shall include at least the following:

- (1) Three hours of federal law and regulations.
- (2) One hour of state law and regulations.

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(2) Two hours of ethics, which shall include instruction on fraud, consumer protection, and fair lending issues.

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- (3) Two hours of training related to lending standards for the nontraditional mortgage product marketplace.
- (b) For purposes of subdivision (a), continuing education courses shall be reviewed and approved by the Nationwide Mortgage Licensing System and Registry. Review and approval of a continuing education course shall include review and approval of the course provider.
- (c) Nothing in this section shall preclude any education course, as approved by the Nationwide Mortgage Licensing System and Registry, that is provided by the employer of the mortgage loan originator or an entity which is affiliated with the mortgage loan originator by an agency contract, or any subsidiary or affiliate of that employer or entity.
- (d) Continuing education may be offered either in a classroom, online, or by any other means approved by the Nationwide Mortgage Licensing System and Registry.
- (e) Except as provided in Section 22187 and subdivision (i), a mortgage loan originator may only receive credit for a continuing education course in the year in which the course is taken, and a mortgage loan originator may not take the same approved course in the same or successive years to meet the annual requirements for continuing education.
- (f) A licensed mortgage loan originator who is an approved instructor of an approved continuing education course may receive credit for the licensed mortgage loan originator's own annual continuing education requirement at the rate of two hours credit for every one hour taught.

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(g) The successful completion of the education requirements approved by the Nationwide Mortgage Licensing System and Registry under paragraphs (1), (2), and (3) of subdivision (a) in another state shall be accepted as credit towards completion of continuing education requirements in this state.

- (h) A licensed mortgage loan originator who subsequently becomes unlicensed shall complete the continuing education requirements for the last year in which the license was held prior to issuance of a new or renewed license.
- (i) An individual meeting the requirements of paragraphs (1) and (3) of subdivision (a) of Section 22187 may correct any deficiency in continuing education as established by rule or regulation of the commissioner.

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- SEC. 39. Section 22189 is added to the Financial Code, to read:
- 16 22189. The commissioner shall participate in the Nationwide 17 Mortgage Licensing System and Registry, and may establish, by 18 regulation or order, requirements as necessary for participation,

19 including, but not limited to, the following:

- (a) Background checks for any of the following:
- (1) Criminal history through fingerprints or other databases.
 - (2) Civil or administrative records.
- (3) Credit history.
- (4) Any other information as deemed necessary by the Nationwide Mortgage Licensing System and Registry *or the commissioner*.
- (b) The payment of fees to apply for or renew licenses through the Nationwide Mortgage Licensing System and Registry.
- (c) The setting or resetting as necessary of renewal or reporting dates.
- (d) Requirements for amending or surrendering a license or any other activities as the commissioner deems necessary for participation in the Nationwide Mortgage Licensing System and Registry.
 - (d) Amending or surrendering a license.
- (e) Any other activities the commissioner deems necessary for participation in the Nationwide Mortgage Licensing System and Registry.
- 39 SEC. 44.
- 40 SEC. 40. Section 22190 is added to the Financial Code, to read:

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22190. The commissioner shall regularly report violations of this division by persons engaged in the business of making or brokering residential mortgage loans, or by mortgage loan originators, as well as enforcement actions and other relevant information, to the Nationwide Mortgage Licensing System and Registry.

SEC. 45.

SEC. 41. Section 22191 is added to the Financial Code, to read: 22191. The commissioner shall establish a process whereby mortgage loan originators may challenge information entered into the Nationwide Mortgage Licensing System and Registry by the commissioner.

SEC. 46.

- SEC. 42. Section 22192 is added to the Financial Code, to read: 22192. (a) The commissioner may do any of the following:
- (1) Deny, suspend, revoke, condition, or decline to renew a mortgage loan originator license for a violation of this division, or any rules or regulations adopted under this division.
- (2) Deny, suspend, revoke, condition, or decline to renew a mortgage loan originator license if an applicant or licensee fails at any time to meet the requirements of Section 22183 or 22187, or withholds information or makes a material misstatement in an application for a license or renewal of a license.
- (3) Order restitution against a mortgage loan originator or any finance lender or broker licensee employing a mortgage loan originator for violations of this division.
- (4) Impose fines on a mortgage loan originator or any finance lender or broker licensee employing a mortgage loan originator pursuant to subdivisions (b), (c), and (d).
- (5) Issue orders or directives to mortgage loan originators under this division as follows:
- (A) Order or direct a mortgage loan originator or any finance lender or broker licensee employing a mortgage loan originator to eease and desist desist and refrain from conducting business, including immediate temporary orders to-eease and desist desist and refrain.
- (B) Order or direct a mortgage loan originator or any finance lender or broker licensee employing a mortgage loan originator to cease any harmful activities or violations of this division, including immediate temporary orders to cease and desist desist and refrain.

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(C) Enter immediate temporary orders to cease business under a license issued pursuant to the authority granted under Section 22181 if the commissioner determines that the license was erroneously granted or the licensee mortgage loan originator is currently in violation of this division.

- (D) Order or direct any other affirmative action as the commissioner deems necessary.
- (b) The commissioner may impose a civil penalty on a mortgage loan originator or any finance lender or broker licensee employing a mortgage loan originator, if the commissioner finds, on the record after notice and opportunity for hearing, that the mortgage loan originator or any finance lender or broker licensee employing a mortgage loan originator has violated or failed to comply with any requirement of this division or any regulation prescribed by the commissioner under this division or order issued under authority of this division.
- (c) The maximum amount of penalty for each act or omission described in subdivision (b) shall be twenty-five thousand dollars (\$25,000).
- (d) Each violation or failure to comply with any directive or order of the commissioner is a separate and distinct violation or failure.

SEC. 47.

- SEC. 43. Section 22193 is added to the Financial Code, to read: 22193. (a) Except as otherwise provided in Section 1512 of the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289), any requirement under federal or state law regarding the privacy or confidentiality of any information or material provided to the Nationwide Mortgage Licensing System and Registry, and any privilege arising under federal or state law, including the rules of any federal or state court with respect to the information or material, shall continue to apply to the information or material after the information or material has been disclosed to the Nationwide Mortgage Licensing System and Registry. The information and material may be shared with all state and federal regulatory officials with mortgage industry oversight authority without the loss of privilege or the loss of confidentiality protections provided by federal or state law.
- (b) To promote more effective regulation and reduce regulatory burden through supervisory information sharing, the *The*

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1 commissioner may enter into agreements or sharing arrangements

- 2 with other governmental agencies, the Conference of State Bank
- 3 Supervisors, the American Association of Residential Mortgage
- 4 Regulators, or other associations representing governmental
- 5 agencies as established by rule, regulation, or order of the 6 commissioner.
 - (c) Information or material that is subject to a privilege or confidentiality under subdivision (a) shall not be subject to the following:
 - (1) Disclosure under any *federal or* state law governing the disclosure to the public of information held by an officer *of the federal government* or an agency of the state.
 - (2) Subpoena or discovery, or admission into evidence, in any private civil action or administrative process, unless with respect to any privilege held by the Nationwide Mortgage Licensing System and Registry with respect to that information or material, the person to whom the information or material pertains waives, in whole or in part, in the discretion of the person, that privilege.
 - (d) Any state law relating to the disclosure of confidential supervisory information or any information or material provided to the Nationwide Mortgage Licensing System and Registry that described in subdivision (a) that is inconsistent with subdivision (a) shall be superseded by the requirements of this section.
 - (e) This section shall not be applicable to the information or material relating to the employment history of, and publicly adjudicated disciplinary and enforcement actions against, mortgage loan originators that is included in the Nationwide Mortgage Licensing System and Registry for access by the public.

SEC. 48.

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- SEC. 44. Section 22194 is added to the Financial Code, to read: 22194. The unique identifier of any person originating a
- residential mortgage loan shall be clearly shown on all residential
- 33 mortgage loan application forms, solicitations or advertisements,
- 34 including business cards or Internet Web sites, and any other
- documents as established by rule, regulation, or order of the
- 36 commissioner.

SEC. 49.

38 SEC. 45. Section 50002 of the Financial Code is amended to 39 read:

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50002. (a) No person shall engage in the business of making residential mortgage loans or servicing residential mortgage loans, in this state, without first obtaining a license from the commissioner in accordance with the requirements of Chapter 2 (commencing with Section 50120) or Chapter 3 (commencing with Section 50130), and any rules promulgated by the commissioner under this law, unless a person or transaction is excepted from a definition or exempt from licensure by a provision of this law or a rule of the commissioner.

(b) An employee of a licensee or of a person exempt from licensure is not required to be licensed when acting within the scope of his or her employment and shall be exempt from any other law from which his or her employer is exempt, unless he or she except that an individual who meets the definition of a mortgage loan originator under subdivision (u) of Section 50003 shall be subject to this division unless otherwise exempt.

SEC. 50.

SEC. 46. Section 50003 of the Financial Code is amended to read:

50003. (a) "Annual audit" means a certified audit of the licensee's books, records, and systems of internal control performed by an independent certified public accountant in accordance with generally accepted accounting principles and generally accepted auditing standards.

- (b) "Borrower" means the loan applicant.
- (c) "Buy" includes exchange, offer to buy, or solicitation to buy.
 - (d) "Commissioner" means the Commissioner of Corporations.
- (e) "Control" means the possession, directly or indirectly, of the power to direct, or cause the direction of, the management and policies of a licensee under this division, whether through voting or through the ownership of voting power of an entity that possesses voting power of the licensee, or otherwise. Control is presumed to exist if a person, directly or indirectly, owns, controls, or holds 10 percent or more of the voting power of a licensee or of an entity that owns, controls, or holds, with power to vote, 10 percent or more of the voting power of a licensee. No person shall be deemed to control a licensee solely by reason of his or her status as an officer or director of the licensee.

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(f) "Depository institution" has the same meaning as in Section 3 of the Federal Deposit Insurance Act, and includes any credit union.

- (g) "Engage in the business" means the dissemination to the public, or any part of the public, by means of written, printed, or electronic communication or any communication by means of recorded telephone messages or spoken on radio, television, or similar communications media, of any information relating to the making of residential mortgage loans, the servicing of residential mortgage loans, or both. "Engage in the business" also means, without limitation, making residential mortgage loans or servicing residential mortgage loans, or both.
 - (h) "Exempt person" means any of the following:
- (1) Any bank, trust company, insurance company, or industrial loan company doing business under the authority of or in accordance with a license, certificate, or charter issued by the United States or any state, district, territory, or commonwealth of the United States that is authorized to transact business in this state.
- (2) A federally chartered savings and loan association, federal savings bank, or federal credit union that is authorized to transact business in this state.
- (3) A savings and loan association, savings bank, or credit union organized under the laws of this or any other state that is authorized to transact business in this state.
- (4) A person engaged solely in business, commercial, or agricultural mortgage lending.
- (5) A wholly owned service corporation of a savings and loan association or savings bank organized under the laws of this state or the wholly owned service corporation of a federally chartered savings and loan association or savings bank that is authorized to transact business in this state.
- (6) An agency, or other instrumentality of the federal government, or state or municipal government.
- (7) An employee or employer pension plan making residential mortgage loans only to its participants, or a person making those loans only to its employees or the employees of a holding company, owner who controls that person, affiliate, or subsidiary of that person.

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(8) A person acting in a fiduciary capacity conferred by the authority of a court.

- (9) A real estate broker licensed—as a mortgage loan originator under California law and registered with under California law and who maintains a unique identifier through the Nationwide Mortgage Licensing System and Registry, when making, arranging, selling, or servicing a residential loan.
- (10) A California finance lender licensed under Division 9 (commencing with Section 22000), when acting under the authority of that license.
- (11) A trustee under a deed of trust pursuant to the Civil Code, when collecting delinquent loan payments, interest, or other loan amounts, or performing other acts in a judicial or nonjudicial foreclosure proceeding.
- (i) "Federal banking agencies" means the Board of Governors of the Federal Reserve System, the Comptroller of the Currency, the Director of the Office of Thrift Supervision, the National Credit Union Administration, and the Federal Deposit Insurance Corporation.
- (j) "Immediate family member" means a spouse, child, sibling, parent, grandparent, or grandchild. This includes stepparents, stepchildren, stepsiblings, and adoptive relationships.
 - (k) "Individual" means a natural person.
- (*l*) "In this state" means includes any activity of a person relating to making or servicing a residential mortgage loan that originates from this state and is directed to persons outside this state, or that originates from outside this state and is directed to persons inside this state, or that originates inside this state and is directed to persons inside this state, or that leads to the formation of a contract and the offer or acceptance thereof is directed to a person in this state (whether from inside or outside this state and whether the offer was made inside or outside the state).
 - (m) "Institutional investor" means the following:
- (1) The United States or any state, district, territory, or commonwealth thereof, or any city, county, city and county, public district, public authority, public corporation, public entity, or political subdivision of a state, district, territory, or commonwealth of the United States, or any agency or other instrumentality of any one or more of the foregoing, including, by way of example, the

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Federal National Mortgage Association and the Federal HomeLoan Mortgage Corporation.

- (2) Any bank, trust company, savings bank or savings and loan association, credit union, industrial bank or industrial loan company, personal property broker, consumer finance lender, commercial finance lender, or insurance company, or subsidiary or affiliate of one of the preceding entities, doing business under the authority of or in accordance with a license, certificate, or charter issued by the United States or any state, district, territory, or commonwealth of the United States.
- (3) Trustees of pension, profit-sharing, or welfare funds, if the pension, profit-sharing, or welfare fund has a net worth of not less than fifteen million dollars (\$15,000,000), except pension, profit-sharing, or welfare funds of a licensee or its affiliate, self-employed individual retirement plans, or individual retirement accounts.
- (4) A corporation or other entity with outstanding securities registered under Section 12 of the Securities Exchange Act of 1934 or a wholly owned subsidiary of that corporation or entity, provided that the purchaser represents either of the following:
- (A) That it is purchasing for its own account for investment and not with a view to, or for sale in connection with, any distribution of a promissory note.
- (B) That it is purchasing for resale pursuant to an exemption under Rule 144A (17 C.F.R. 230.144A) of the Securities and Exchange Commission.
- (5) An investment company registered under the Investment Company Act of 1940; or a wholly owned and controlled subsidiary of that company, provided that the purchaser makes either of the representations provided in paragraph (4).
- (6) A person licensed to make residential mortgage loans under this law or an affiliate or subsidiary of that person.
- (7) Any person who is licensed as a securities broker or securities dealer under any law of this state, or of the United States, or any employee, officer or agent of that person, if that person is acting within the scope of authority granted by that license or an affiliate or subsidiary controlled by that broker or dealer, in connection with a transaction involving the offer, sale, purchase, or exchange of one or more promissory notes secured directly or indirectly by liens on real property or a security representing an

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ownership interest in a pool of promissory notes secured directly 2 or indirectly by liens on real property, and the offer and sale of 3 those securities is qualified under the California Corporate 4 Securities Law of 1968 or registered under federal securities laws, 5 or exempt from qualification or registration.

- (8) A licensed real estate broker selling the loan to an institutional investor specified in paragraphs (1) to (7), inclusive, or paragraph (9) or (10).
- (9) A business development company as defined in Section 2(a)(48) of the Investment Company Act of 1940 or a Small Business Investment Company licensed by the United States Small Business Administration under Section 301(c) or (d) of the Small Business Investment Act of 1958.
- (10) A syndication or other combination of any of the foregoing entities that is organized to purchase a promissory note.
- (11) A trust or other business entity established by an institutional investor for the purpose of issuing or facilitating the issuance of securities representing undivided interests in, or rights to receive payments from or to receive payments primarily from, a pool of financial assets held by the trust or business entity, provided that all of the following apply:
 - (A) The business entity is not a sole proprietorship.
 - (B) The pool of assets consists of one or more of the following:
 - (i) Interest-bearing obligations.

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- (ii) Other contractual obligations representing the right to receive payments from the assets.
- (iii) Surety bonds, insurance policies, letters of credit, or other instruments providing credit enhancement for the assets.
 - (C) The securities will be either one of the following:
- (i) Rated as "investment grade" by Standard and Poor's Corporation or Moody's Investors Service, Inc. "Investment grade" means that the securities will be rated by Standard and Poor's Corporation as AAA, AA, A, or BBB or by Moody's Investors Service, Inc. as Aaa, Aa, A, or Baa, including any of those ratings with "+" or "—" designation or other variations that occur within those ratings.
 - (ii) Sold to an institutional investor.
- 38 (D) The offer and sale of the securities is qualified under the 39 California Corporate Securities Law of 1968 or registered under 40 federal securities laws, or exempt from qualification or registration.

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- (n) "Institutional lender" means the following:
- (1) The United States or any state, district, territory, or commonwealth thereof, or any city, county, city and county, public district, public authority, public corporation, public entity, or political subdivision of a state, district, territory, or commonwealth of the United States, or any agency or other instrumentality of any one or more of the foregoing, including, by way of example, the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation.
- (2) Any bank, trust company, savings bank or savings and loan association, credit union, industrial loan company, or insurance company, or service or investment company that is wholly owned and controlled by one of the preceding entities, doing business under the authority of and in accordance with a license, certificate, or charter issued by the United States or any state, district, territory, or commonwealth of the United States.
- (3) Any corporation with outstanding securities registered under Section 12 of the Securities Exchange Act of 1934 or any wholly owned subsidiary of that corporation.
- (4) A person licensed to make residential mortgage loans under this law.
- (o) "Law" means the California Residential Mortgage Lending Act.
- (p) "Lender" means a person that (1) is an approved lender for the Federal Housing Administration, Veterans Administration, Farmers Home Administration, Government National Mortgage Association, Federal National Mortgage Association, or Federal Home Loan Mortgage Corporation, (2) directly makes residential mortgage loans, and (3) makes the credit decision in the loan transactions.
- (q) "Licensee" means, depending on the context, a person licensed under either Chapter 2 (commencing with Section 50120) or Chapter 3 (commencing with Section 50130).
- (r) "Loan processor or underwriter" means either of the following:
- (1) An individual who performs clerical or support duties as an employee at the direction of and subject to the supervision and instruction of a person licensed, or exempt from licensing under Sections 50110 to 50110.6, inclusive. For purposes of this

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paragraph, "clerical or support duties" may include the following, subsequent to the receipt of an application:

- (A) The receipt, collection, distribution, and analysis of information common for the processing or underwriting of a residential mortgage loan.
- (B) Communicating with a consumer to obtain the information necessary for the processing or underwriting of a loan, to the extent that the communication does not include offering or negotiating loan rates or terms, or counseling consumers about residential mortgage loan rates or terms.
- (2) An individual engaging solely in loan processor or underwriter activities, shall not represent to the public, through advertising or other means of communicating or providing information including the use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities of a mortgage loan originator.
- (s) "Makes or making residential mortgage loans" or "mortgage lending" means processing, underwriting, or as a lender using or advancing one's own funds, or making a commitment to advance one's own funds, to a loan applicant for a residential mortgage loan.
- (t) "Makes or making residential mortgage loans" or "mortgage lending" means processing, underwriting, or as a lender using or advancing one's own funds, or making a commitment to advance one's own funds, to a loan applicant for a residential mortgage loan.

(u)

(t) "Mortgage loan," "residential mortgage loan," or "home mortgage loan" means a federally regulated related mortgage loan as defined in Section 3500.2 of Title 24 of the Code of Federal Regulations, or a loan made to finance construction of a one to four family dwelling. The terms also mean any loan primarily for personal, family, or household use that is secured by a mortgage, deed of trust, or other equivalent consensual security interest on a dwelling, as defined in Section 103(v) of the Truth in Lending Act, or residential real estate upon which is constructed or intended to be constructed a dwelling.

39 (v)

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(u) "Mortgage loan originator" means an individual who for compensation or gain, or in the expectation of compensation or gain, takes a residential mortgage loan application or offers or negotiates terms of a residential mortgage loan. A mortgage loan originator does not include any of the following:

- (1) An individual engaged solely as a loan processor or underwriter except as otherwise provided in subdivision (r).
- (2) A person or entity that only performs real estate brokerage activities and is licensed or registered in accordance with California law, unless the person or entity is compensated by a lender, a mortgage broker, or other mortgage loan originator, or by any agent of the lender, mortgage broker, or other mortgage loan originator.
- (3) A person or entity solely involved in extensions of credit relating to timeshare plans, as that term is defined in Section 101(53D) of Title 11 of the United States Code.

(w)

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(v) "Mortgage servicer" or "residential mortgage loan servicer" means a person that (1) is an approved servicer for the Federal Housing Administration, Veterans Administration, Farmers Home Administration, Government National Mortgage Association, Federal National Mortgage Association, or Federal Home Loan Mortgage Corporation, and (2) directly services or offers to service mortgage loans.

25 (x)

(w) "Nationwide Mortgage Licensing System and Registry" means a mortgage licensing system developed and maintained by the Conference of State Bank Supervisors and the American Association of Residential Mortgage Regulators for the licensing and registration of licensed mortgage loan originators.

31 (y)

32 (x) "Net worth" has the meaning set forth in Section 50201.

33 (z)

(y) "Nontraditional mortgage product" means any mortgage product other than a 30-year fixed rate mortgage.

36 (aa)

(z) "Own funds" means (1) cash, corporate capital, or warehouse credit lines at commercial banks, savings banks, savings and loan associations, industrial loan companies, or other sources that are liability items on a lender's financial statements, whether secured

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or unsecured, or (2) a lender's affiliate's cash, corporate capital, or warehouse credit lines at commercial banks or other sources that are liability items on the affiliate's financial statements, whether secured or unsecured. "Own funds" does not include funds provided by a third party to fund a loan on condition that the third party will subsequently purchase or accept an assignment of that loan.

(ab)

(aa) "Person" means a natural person, a sole proprietorship, a corporation, a partnership, a limited liability company, an association, a trust, a joint venture, an unincorporated organization, a joint stock company, a government or a political subdivision of a government, and any other entity.

(ac)

- (ab) "Registered mortgage loan originator" means an individual who meets both of the following:
- (1) The individual meets the definition of a mortgage loan originator and is an employee of (A) a depository institution, (B) a subsidiary that is owned and controlled by a depository institution and regulated by a federal banking agency, or (C) an institution regulated by the Farm Credit Administration.
- (2) The individual is registered with, and maintains a unique identifier through, the Nationwide Mortgage Licensing System and Registry.

(ad)

(ac) "Residential real property" or "residential real estate" means real property located in this state, upon which is constructed or intended to be constructed a dwelling. that is improved by a one-to-four family dwelling.

30 (ae)

(ad) "Service" or "servicing" means receiving more than three installment payments of principal, interest, or other amounts placed in escrow, pursuant to the terms of a mortgage loan and performing services by a licensee relating to that receipt or the enforcement of its receipt, on behalf of the holder of the note evidencing that loan.

37 (af)

38 (ae) "Sell" includes exchange, offer to sell, or solicitation to sell.

40 (ag)

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(af) "Unique identifier" means a number or other identifier assigned by protocols established by the Nationwide Mortgage Licensing System and Registry.

SEC. 51.

SEC. 47. Section 50110 is added to the Financial Code, to read: 50110. (a) An individual, employed by a residential mortgage lender or servicer licensed under this division unless specifically exempted under subdivision (b), shall not engage in the business of a mortgage loan originator with respect to any dwelling located in this state without first obtaining and maintaining annually a mortgage loan originator license. Each licensed mortgage loan originator—must shall register with and maintain a valid unique identifier issued by the Nationwide Mortgage Licensing System and Registry.

- (b) The following are exempt from mortgage loan originator licensing requirements in this section:
- (1) Registered mortgage loan originators, when acting for an entity described in subdivision (ac) of Section 50003.
- (2) Any individual who offers or negotiates terms of a residential mortgage loan with or on behalf of an immediate family member of the individual.
- (3) Any individual who offers or negotiates terms of a residential mortgage loan secured by a dwelling that served as the individual's residence.
- (4) A licensed attorney who negotiates the terms of a residential mortgage loan on behalf of a client as an ancillary matter to the attorney's representation of the client, unless the attorney is compensated by a lender, a mortgage broker, or other mortgage loan originator or by any agent of the lender, mortgage broker, or other mortgage loan originator.
- (5) A finance lender or broker licensed by the Department of Corporations under the California Finance Lenders Law, and every licensed mortgage loan originator employed by the finance lender or broker-who is registered with that maintains a unique identifier through the Nationwide Mortgage Licensing System and Registry.
- (6) A broker or salesperson licensed by the Department of Real Estate to engage in the business of making or brokering residential mortgage loans who maintains a unique identifier through the Nationwide Mortgage Licensing System and Paciety.
- 39 Nationwide Mortgage Licensing System and Registry.

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- (c) A loan processor or underwriter who is an independent contractor may not engage in the activities of a loan processor or underwriter unless the independent contractor loan processor or underwriter obtains and maintains a license under subdivision (a). Each independent contractor loan processor or underwriter licensed as a mortgage loan originator shall have and maintain a valid unique identifier issued by the Nationwide Mortgage Licensing System and Registry.
- (d) The commissioner may establish licensing rules or regulations and interim procedures for licensing the licensing of, and acceptance of applications from, individuals seeking to engage in business as a mortgage loan originator.

SEC. 52.

- SEC. 48. Section 50110.1 is added to the Financial Code, to read:
- 50110.1. (a) An applicant for a license as a mortgage loan originator shall apply through the submission of the uniform form prescribed by the Nationwide Mortgage Licensing System and Registry. The commissioner may require the submission of additional information or supporting documentation to the department. Section 461 of the Business and Professions Code shall not be applicable to the Department of Corporations when using a national uniform application adopted or approved for use by the Nationwide Mortgage Licensing System and Registry in connection with the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).
- (b) At the time of filing the application, the applicant shall pay to the commissioner a sum to be determined by the commissioner as an application fee to the commissioner for processing the application and investigating the applicant. The application and investigating fee are not refundable if an application is denied or withdrawn.
- (c) The commissioner may establish relationships or contracts with the Nationwide Mortgage Licensing System and Registry or other entities designated by the Nationwide Mortgage Licensing System and Registry to collect and maintain records and process transaction fees or other fees related to mortgage loan originators, licensees, or other persons subject to the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).

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(d) For the purpose of participating in the Nationwide Mortgage Licensing System and Registry, the commissioner may The commissioner may waive or modify, in whole or in part, by rule, regulation, or order, any or all of the requirements of this division and may establish new requirements as reasonably necessary to participate in the Nationwide Mortgage Licensing System and Registry.

- (e) In connection with an application for licensing as a mortgage loan originator, the *A mortgage loan originator* applicant shall, at a minimum, furnish to the Nationwide Mortgage Licensing System and Registry information concerning the applicant's identity, including the following:
- (1) Fingerprints for submission to the Federal Bureau of Investigation, and any governmental agency or entity authorized to receive such information for a state, national, and international criminal history background check.
- (2) Personal history and experience in a form prescribed by the Nationwide Mortgage Licensing System and Registry, including the submission of authorization for the Nationwide Mortgage Licensing System and Registry and the commissioner to obtain the following:
- (A) An independent credit report obtained from a consumer reporting agency described in Section 603(p) of the federal Fair Credit Reporting Act.
- (B) Information related to any administrative, civil, or criminal findings by any governmental jurisdiction.
- (f) The commissioner may use the Nationwide Mortgage Licensing System and Registry as a channeling agent for requesting information from and distributing information to the Department of Justice or any governmental agency, and for requesting and distributing information to and from any source so directed by the commissioner.

SEC. 53.

- SEC. 49. Section 50110.2 is added to the Financial Code, to read:
- 50110.2. The commissioner-shall not may issue a mortgage loan originator license-unless if the commissioner makes, at a minimum, the following findings:
- 39 (a) The applicant has never had a mortgage loan originator 40 license revoked in any governmental jurisdiction, except that a

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subsequent formal-rescission vacation of the revocation shall not be deemed a revocation.

- (b) The applicant has not been convicted of, or pled guilty or nolo contendere to, a felony in a domestic, foreign, or military court during the seven-year period preceding the date of the application for licensing and registration, or at any time preceding the date of application, if the felony involved an act of fraud, dishonesty, or a breach of trust, or money laundering. For purposes of this subdivision, any pardon of a conviction shall not be a conviction.
- (c) (1) The applicant has demonstrated financial responsibility, character, and general fitness such as to command the confidence of the community and to warrant a determination that the mortgage loan originator will operate honestly, fairly, and efficiently within the purposes of the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289).
- (2) For purposes of this subdivision a person has shown that he or she is not financially responsible when he or she has shown a disregard in the management of his or her own financial condition. A determination that an individual has not shown financial responsibility may include, but not be limited to, the following:
- (A) Current outstanding judgments, except judgments solely as a result of medical expenses.
- (B) Current outstanding tax liens or other government liens and filings.
 - (C) Foreclosures within the past three years.
- (D) A pattern of seriously delinquent accounts within the past three years.
- (d) The applicant has completed the prelicensing education requirement described in Section 50110.3.
- (e) The applicant has passed a written test that meets the test requirement described in Section 50110.4.
- (f) The surety bond of the residential mortgage lender or servicer employing or intending to employ the applicant covers the activities of the applicant, or the applicant is otherwise covered by a bond or recovery fund. of the applicant and meets the requirements of Section 50205.
- SEC. 54.

39 SEC. 50. Section 50110.3 is added to the Financial Code, to 40 read:

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50110.3. (a) In order to meet the prelicensing education requirements referred to in subdivision (d) of Section 50110.2, an individual shall complete at least 20 hours of education approved in accordance with subdivision (b), which shall include at least the following:

- (1) Three hours of federal law and regulations.
- (2) Two hours of state law and regulations.
- 8 (3)

- 9 (2) Three hours of ethics, which shall include instruction on fraud, consumer protection, and fair lending issues.
 - (4)
 - (3) Two hours of training related to lending standards for the nontraditional mortgage product marketplace.
 - (b) For purposes of subdivision (a), prelicensing education courses shall be reviewed and approved by the Nationwide Mortgage Licensing System and Registry. Review and approval of a prelicensing education course shall include review and approval of the course provider.
 - (c) Nothing in this section shall preclude any *prelicensing* education course, as approved by the Nationwide Mortgage Licensing System and Registry, that is provided by the employer of the mortgage loan originator or an entity which is affiliated with the mortgage loan originator by an agency contract, or any subsidiary or affiliate of that employer or entity.
 - (d) Prelicensing education may be offered either in a classroom, online, or by any other means approved by the Nationwide Mortgage Licensing System and Registry.
 - (e) The completion in another state of prelicensing education requirements set forth in paragraphs (1), (2), and (3) of subdivision (a), that have been approved by the Nationwide Mortgage Licensing System and Registry, shall be accepted as credit towards completion of prelicensing education requirements in this state.
 - SEC. 55.
- 34 SEC. 51. Section 50110.4 is added to the Financial Code, to read:
 - 50110.4. (a) In order to meet the written test requirement referred to in subdivision (e) of Section 50110.2, an individual shall pass, in accordance with the standards established under this section, a qualified written test developed by the Nationwide Mortgage Licensing System and Registry and administered by a

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test provider approved by the Nationwide Mortgage Licensing System and Registry.

- (b) A written test shall not be treated as a qualified written test for purposes of subdivision (a) unless the test adequately measures the applicant's knowledge and comprehension in appropriate subject areas, including the following:
 - (1) Ethics.

- (2) Federal law and regulation relating to mortgage origination.
- (3) State law and regulation relating to mortgage origination.
- (4) Federal and state law and regulation, including instruction on fraud, consumer protection, the nontraditional mortgage marketplace, and fair lending issues.
- (c) Nothing in this section shall prohibit a test provider approved by the Nationwide Mortgage Licensing System and Registry from providing a test at the location of the employer of the applicant or the location of any subsidiary or affiliate of the employer of the applicant, or the location of any entity with which the applicant holds an exclusive arrangement to conduct the business of a mortgage loan originator.
 - (d) The following shall apply to the test described in this section:
- (1) An individual shall not be considered to have passed a qualified written test unless the individual achieves a test score of not less than 75 percent correct answers to questions.
- (2) An individual may retake a test three consecutive times with each consecutive taking occurring at least 30 days after the preceding test.
- (3) After failing three consecutive tests, an individual shall wait at least six months before taking the test again.
- (4) A licensed mortgage loan originator An individual who fails to maintain a valid mortgage loan originator license for a period of five years or longer shall retake the test, not taking into account any time during which the individual is a registered mortgage loan originator.

SEC. 56.

- SEC. 52. Section 50110.5 is added to the Financial Code, to read:
- 50110.5. Each Every residential mortgage lender or servicer licensee that employs a mortgage loan originator shall submit to the Nationwide Mortgage Licensing System and Registry reports of condition, which shall be in the form and shall contain that

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- 1 information as the Nationwide Mortgage Licensing System and
- 2 Registry may require. The commissioner may by regulation require
- 3 a residential mortgage lender or servicer or order require a
- 4 mortgage loan originator to submit the reports to the Nationwide
- 5 Mortgage Licensing System and Registry-on behalf of the mortgage
- 6 loan originators employed by the residential mortgage lender or servicer. in place of his or her employer.
 - SEC. 57.

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- SEC. 53. Section 50110.6 is added to the Financial Code, to read:
- 50110.6. (a) The minimum standards for license renewal for mortgage loan originators shall include the following:
- (1) The mortgage loan originator continues to meet the minimum standards for license issuance under Section 50110.2.
- (2) The mortgage loan originator has satisfied the annual continuing education requirements described in Section 50110.7.
- (3) The mortgage loan originator has paid all required fees for renewal of the license.
- (b) The license of a mortgage loan originator failing to satisfy the minimum standards for license renewal shall expire. The commissioner may adopt procedures for the reinstatement of expired licenses consistent with the standards established by the Nationwide Mortgage Licensing System and Registry.
 - SEC. 58.
- SEC. 54. Section 50110.7 is added to the Financial Code, to read:
- 50110.7. (a) In order to meet the annual continuing education requirements referred to in paragraph (2) of subdivision (a) of Section 50110.6, a licensed mortgage loan originator shall complete at least eight hours of education approved in accordance with subdivision (b), which shall include at least the following:
 - (1) Three hours of federal law and regulations.
 - (2) One hour of state law and regulations.
- (3) Two hours of ethics, which shall include instruction on fraud, consumer protection, and fair lending issues.
- (4) Two hours of training related to lending standards for the nontraditional mortgage product marketplace.
- 38 (b) For purposes of subdivision (a), continuing education courses 39 shall be reviewed and approved by the Nationwide Mortgage 40 Licensing System and Registry. Review and approval of a

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continuing education course shall include review and approval of the course provider.

- (c) Nothing in this section shall preclude any education course, as approved by the Nationwide Mortgage Licensing System and Registry, that is provided by the employer of the mortgage loan originator or an entity which is affiliated with the mortgage loan originator by an agency contract, or any subsidiary or affiliate of the employer or entity.
- (d) Continuing education may be offered either in a classroom, online, or by any other means approved by the Nationwide Mortgage Licensing System and Registry.
- (e) Except as provided in Section 50110.6 and subdivision (i), a mortgage loan originator may only receive credit for a continuing education course in the year in which the course is taken, and a mortgage loan originator may not take the same approved course in the same or successive years to meet the annual requirements for continuing education.
- (f) A licensed mortgage loan originator who is an approved instructor of an approved continuing education course may receive credit for the licensed mortgage loan originator's own annual continuing education requirement at the rate of two hours credit for every one hour taught.
- (g) The successful completion of the education requirements approved by the Nationwide Mortgage Licensing System and Registry under paragraphs (1), (2), and (3) of subdivision (a) in another state shall be accepted as credit towards completion of continuing education requirements in this state.
- (h) A licensed mortgage loan originator who subsequently becomes unlicensed shall complete the continuing education requirements for the last year in which the license was held prior to issuance of a new or renewed license.
- (i) An individual meeting the requirements of paragraphs (1) and (3) of subdivision (a) of Section 50110.6 may correct any deficiency in continuing education as established by rule or regulation of the commissioner.

SEC. 59.

- SEC. 55. Section 50110.8 is added to the Financial Code, to read:
- 50110.8. Every mortgage loan originator shall be licensed through the Nationwide Mortgage Licensing System and Registry.

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- 1 The commissioner shall participate in the Nationwide Mortgage
- 2 Licensing System and Registry, and may establish, by regulation
- 3 or order, requirements as necessary for participation, including,
- 4 but not limited to, the following:
 - (a) Background checks for any of the following:
 - (1) Criminal history through fingerprints or other databases.
 - (2) Civil or administrative records.
- 8 (3) Credit history.

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- (4) Any other information as deemed necessary by the Nationwide Mortgage Licensing System and Registry.
- (b) The payment of fees to apply for or renew licenses through the Nationwide Mortgage Licensing System and Registry *or the commissioner*.
- (c) The setting or resetting as necessary of renewal or reporting dates.
- (d) Requirements for amending or surrendering a license or any other activities as the commissioner deems necessary for participation in the Nationwide Mortgage Licensing System and Registry.
- (d) Any other activities as the commissioner deems necessary for participation in the Nationwide Mortgage Licensing System and Registry.

SEC. 60.

- SEC. 56. Section 50110.9 is added to the Financial Code, to read:
- 50110.9. The commissioner shall report regularly violations of this division by persons engaged in the business of making, brokering, or servicing residential mortgage loans, or by mortgage loan originators, as well as enforcement actions and other relevant information, to the Nationwide Mortgage Licensing System and Registry.
- 32 SEC. 61.
- 33 SEC. 57. Section 50110.10 is added to the Financial Code, to read:
- 50110.10. The commissioner shall establish a process whereby mortgage loan originators may challenge information entered into the Nationwide Mortgage Licensing System and Registry by the
- 38 commissioner.

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SEC. 62.

1 2

SEC. 58. Section 50110.11 is added to the Financial Code, to read:

- 50110.11. (a) The commissioner may do any of the following:
- (1) Deny, suspend, revoke, condition, or decline to renew a mortgage loan originator license for a violation of this division, or any rules or regulations adopted under this division.
- (2) Deny, suspend, revoke, condition, or decline to renew a mortgage loan originator license if an applicant or mortgage loan originator fails at any time to meet the requirements of Section 50110.2 or 50110.6, or withholds information or makes a material misstatement in an application for a license or renewal of a license.
- (3) Order restitution against a person mortgage loan originator subject to this division for a violation of this division.
- (4) Impose fines on any person a mortgage loan originator subject to this division pursuant to subdivisions (b), (c), and (d).
 - (5) Issue orders or directives under this division as follows:
- (A) Order or direct-persons mortgage loan originators subject to this division to eease and desist desist and refrain from conducting business, including immediate temporary orders to eease and desist desist and refrain.
- (B) Order or direct-persons mortgage loan originators subject to this division to cease any harmful activities or violations of this division, including immediate temporary orders to cease and desist desist and refrain.
- (C) Enter immediate temporary orders to cease business under a license issued pursuant to the authority granted under Section 50110 if the commissioner determines that the license was erroneously granted or the person is currently in violation of this division.
- (D) Order or direct any other affirmative action as the commissioner deems necessary.
- (b) The commissioner may impose a civil penalty on a mortgage loan originator—or person subject to this division, if the commissioner finds, on the record after notice and opportunity for hearing, that the mortgage loan originator—or person subject to this division has violated or failed to comply with any requirement of this division or any regulation prescribed by the commissioner under this division or order issued under authority of this division.

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(c) The maximum amount of penalty for each act or omission described in subdivision (b) shall be twenty-five thousand dollars (\$25,000).

(d) Each violation or failure to comply with any directive or order of the commissioner is a separate and distinct violation or failure.

SEC. 63.

SEC. 59. Section 50110.12 is added to the Financial Code, to read:

50110.12. (a) Except as otherwise provided in Section 1512 of Public Law 110-289 (the Secure and Fair Enforcement for Mortgage Licensing Act of 2008), any requirement under federal or state law regarding the privacy or confidentiality of any information or material provided to the Nationwide Mortgage Licensing System and Registry, and any privilege arising under federal or state law, including the rules of any federal or state court with respect to the information or material, shall continue to apply to the information or material after the information or material has been disclosed to the Nationwide Mortgage Licensing System and Registry. The information and material may be shared with all state and federal regulatory officials with mortgage industry oversight authority without the loss of privilege or the loss of confidentiality protections provided by federal or state law.

- (b) To promote more effective regulation and reduce regulatory burden through supervisory information sharing, the *The* commissioner may enter into agreements or sharing arrangements with other governmental agencies, the Conference of State Bank Supervisors, the American Association of Residential Mortgage Regulators, or other associations representing governmental agencies as established by rule, regulation, or order of the commissioner.
- (c) Information or material that is subject to a privilege or confidentiality under subdivision (a) shall not be subject to the following:
- (1) Disclosure under any *federal or* state law governing the disclosure to the public of information held by an officer or an agency of the *federal government or this* state.
- (2) Subpoena or discovery, or admission into evidence, in any private civil action or administrative process, unless with respect to any privilege held by the Nationwide Mortgage Licensing

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System and Registry with respect to that information or material, the person to whom the information or material pertains waives, in whole or in part, in the discretion of the person, that privilege.

- (d) Any state law relating to the disclosure of confidential supervisory information or any information or material provided to the Nationwide Mortgage Licensing System and Registry that described in subdivision (a) that is inconsistent with subdivision (a) shall be superseded by the requirements of this section.
- (e) This section shall not be applicable to the information or material relating to the employment history of, and publicly adjudicated disciplinary and enforcement actions against, mortgage loan originators that is included in the Nationwide Mortgage Licensing System and Registry for access by the public.

SEC. 64.

SEC. 60. Section 50110.16 is added to the Financial Code, to read:

50110.16. The unique identifier of any person originating a residential mortgage loan shall be clearly shown on all residential mortgage loan application forms, solicitations or advertisements, including business cards or Internet Web sites, and any other documents as established by rule, regulation, or order of the commissioner.

SEC. 65.

SEC. 61. Section 50121 of the Financial Code is amended to read:

- 50121. The commissioner shall issue a residential mortgage loan lender license upon the satisfaction of all of the following:
- (a) The filing with the commissioner of a complete and verified application for licensure.
- (b) The filing as an exhibit to the application of a listing of material judgments filed against, and bankruptcy petitions filed by, the applicant for the preceding five years, and the disposition thereof.
- (c) The payment of a nonrefundable investigation fee of one hundred dollars (\$100), plus the cost of fingerprint processing and clearance, and an application filing fee of nine hundred dollars (\$900).
- (d) An investigation of the statements required by Section 50124 based upon which the commissioner is able to issue findings that the financial responsibility, criminal records (verified by

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1 fingerprint, at the discretion of the commissioner), experience,
2 character, and general fitness of the applicant and of the partners
3 or members thereof, if the applicant is a partnership or association,
4 and of the principal officers and directors thereof, if the license
5 applicant is a corporation, support a finding that the business will
6 be operated honestly, fairly, and in accordance with the
7 requirements of this division.

SEC. 66.

SEC. 62. Section 50122 of the Financial Code is amended to read:

- 50122. (a) The application for a residential mortgage lender license shall be in writing, executed under penalty of perjury, and verified on a form prescribed by the commissioner. If an applicant proposes to engage in business as a residential mortgage loan servicer as well as a residential mortgage lender, this information shall be set forth in the application. The commissioner may issue a license under this chapter to engage in business as a residential mortgage lender or to engage in business as a residential mortgage lender and residential mortgage loan servicer. A person filing an application under this chapter to engage in business as a residential mortgage lender and a residential mortgage loan servicer is not required to file an application under Chapter 3 (commencing with Section 50130).
- (b) The application shall contain the name and complete business and residential address or addresses of the applicant. If the applicant is a partnership, association, corporation, or other entity, the application shall contain the names and complete business and residential addresses of each member, director, and principal officer. The application also shall include a description of the activities of the applicant in the detail and for the periods that the commissioner may require, including all of the following:
- (1) A statement of financial solvency, noting the net worth requirements and supported by an audited financial statement prepared by an independent certified public accountant, and access to the supporting credit information as required by this division.
- (2) A statement that the applicant or its members, directors, or principals, as appropriate, are at least 18 years of age.
- (3) Information as to the character, fitness, financial and business responsibility, background, experience, and criminal convictions of any of the following:

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(A) Any person that owns or controls, directly or indirectly, 10 percent or more of any class of stock of the applicant.

- (B) Any person that controls, directly or indirectly, the election of 25 percent or more of the members of the board of directors of an applicant.
- (C) Any person or entity that significantly influences or controls the management of the applicant.
- (4) A description of any disciplinary action filed under any other license through which the person conducts its business.
- (5) A description of any adverse judgments entered in court actions filed by borrowers based upon allegations of fraud, misrepresentation, or dishonesty in the conduct of the person's business.
 - (6) A copy of the fidelity bond currently in effect.
 - (7) Other information as required by rule of the commissioner.
- (c) The commissioner may, by rule, require an applicant for a residential mortgage—loan lender license to apply through the Nationwide Mortgage Licensing System and Registry, and may adopt regulations by rule waive or amend the requirements of this section to accommodate the uniform forms of that registry.

SEC. 67.

- SEC. 63. Section 50124 of the Financial Code is amended to read:
- 50124. (a) A license application must be accompanied by an exhibit containing statements that the applicant agrees to do the following:
- (1) To maintain staff adequate to meet the requirements of this division, as prescribed by rule or order of the commissioner.
- (2) To keep and maintain for 36 months from the date of final entry the business records and other information required by law or rules of the commissioner regarding any mortgage loan made or serviced in the course of the conduct of its business.
- (3) To file with the commissioner any report required under law or by rule or order of the commissioner.
- (4) To disburse funds in accordance with its agreements and to make a good faith and reasonable effort to effect closing in a timely manner.
- (5) To account or deliver to a person any personal property such as money, funds, deposit, check, draft, mortgage, other document, or thing of value, that has come into its possession and is not its

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property, or that it is not in law or equity entitled to retain under the circumstances, at the time that has been agreed upon or is required by law, or, in the absence of a fixed time, upon demand of the person entitled to the accounting or delivery.

- (6) To file with the commissioner an amendment to its application prior to any material change in the information contained in the application for licensure, including, without limitation, the plan of operation. The commissioner shall, within 20 business days of receiving a completed amendment to the application, or within a longer time if agreed to by the licensee, issue an order approving or disapproving the effectiveness of the proposed amendment.
- (7) To comply with the provisions of this division, and with any order or rule of the commissioner.
- (8) To submit to periodic examination by the commissioner as required by this division.
- (9) To advise the commissioner by amendment to its application of any material judgment filed against, or bankruptcy petition filed by, the licensee within five days of the filing.
- (10) To notify the commissioner, in writing, by certified mail, return receipt requested, prior to opening a branch office in this state or changing the business location or locations of the applicant or the branch offices of the applicant from which activities subject to this division are conducted.
- (11) To refrain from employing, or paying a commission or other fee, to a mortgage loan originator who is not licensed or registered in this state, *unless the individual is exempt from licensure*.
- (b) The exhibit also shall contain a space for the applicant to attest that the applicant:
- (1) Has complied with all applicable state and federal tax return filing requirements for the past three years or has filed with the commissioner an accountant's or attorney's statement as to why no return was filed.
- (2) Has not committed a crime against the laws of any state or the United States, involving moral turpitude, misrepresentation, fraudulent or dishonest dealing, or fraud, and has disclosed to the commissioner any final judgment entered against it in a civil action upon grounds or allegations of fraud, misrepresentation, or deceit.

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1 (3) Has not engaged in conduct that would be cause for denial 2 of a license.

(4) Is not insolvent.

- (5) Has acted with due care and competence in performing any act for which it is required to hold a license under this division.
 - (6) Any other matter as required by rule of the commissioner. (7)
- (c) The commissioner may-adopt regulations by rule waive or amend the requirements of this section to accommodate the uniform forms of the Nationwide Mortgage Licensing System and Registry. SEC. 68.
- 12 SEC. 64. Section 50125 of the Financial Code is amended to 13 read:
 - 50125. The commissioner may refuse to issue a residential mortgage loan license if any of the following apply:
 - (a) The applicant is not in material compliance with a provision of this division or an order or rule of the commissioner.
 - (b) The commissioner cannot make the findings specified in subdivision (d) of Section 50121.
 - (c) A material requirement for issuance of a license has not been met.

22 SEC. 69.

- *SEC.* 65. Section 50126 of the Financial Code is amended to read:
- 50126. (a) Upon reasonable notice and opportunity to be heard, the commissioner may deny an application for any of the following reasons:
- (1) A false statement of a material fact has been made in the application.
 - (2) Any officer, director, general partner, or person owning or controlling, directly or indirectly, 10 percent or more of the outstanding interests or equity securities of the applicant has, within the last 10 years, (A) been convicted of, or pleaded nolo contendere to, a crime or (B) committed any act involving dishonesty, fraud, or deceit, if the crime or act is substantially related to the qualifications, functions, or duties of a person engaged in business in accordance with this division.
- (3) The applicant or any officer, director, general partner, or person owning or controlling, directly or indirectly, 10 percent or more of the outstanding interests or equity securities of the

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applicant, has violated any provision of this division or the rules
thereunder or any similar regulatory scheme of the State of
California or a foreign jurisdiction.

- (4) The applicant employs a mortgage loan originator who is not licensed in this state, *unless the mortgage loan originator is exempt from licensure*.
- (b) The application shall be considered withdrawn within the meaning of this section if the applicant fails to respond to a written notification of a deficiency in the application within 90 days of the date of the notification.
- (c) The commissioner shall, within 60 days from the filing of a full and complete application for a license, including the receipt of background and investigative reports from the Department of Justice or other government agencies, and the payment of the fees required by—Section—50121 Sections 50110.1 and 50121, as applicable,, issue either a license or a statement of issues prepared in accordance with Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code.

SEC. 70.

- SEC. 66. Section 50130 of the Financial Code is amended to read:
- 50130. (a) A mortgage servicer shall file an application for licensure under this chapter with the commissioner to service mortgage loans in this state by satisfying the requirements of this chapter and the applicable provisions, as determined by the commissioner, of Chapter 2 (commencing with Section 50120).
- (b) A mortgage servicer may apply for licensure by doing all of the following:
- (1) Filing with the commissioner an application containing the information required by Section 50122, and any additional information the commissioner may require by rule.
- (2) Paying the investigation and application fees required by Section 50121.
 - (3) Submitting the statements required by Section 50124.
- (4) Complying with the applicable provisions of Chapter 2 (commencing with Section 50120).
- (c) A licensee may not make or service loans secured by real property pursuant to the authority of a license, or exemption from licensure, under the Real Estate Law.

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(d) The commissioner may, pursuant to Section 50321, order a licensee to cease any other business conducted at any location where the licensee operates under the authority of a residential mortgage servicer license, if the commissioner finds that the conduct of that business has facilitated evasions of this division or the rules adopted pursuant to this division, or that the conduct of that business is in violation of any law to which that business is subject.

- (e) A license for a business location outside this state may be issued if the licensee agrees in writing, and subject to the sole discretion of the commissioner, to either (1) make the licensee's books, accounts, papers, records, and files available to the commissioner or the commissioner's representatives in this state within 10 calendar days of a request from the commissioner or, (2) pay the reasonable expenses for travel, meals, and lodging of the commissioner or the commissioner's representatives incurred during an investigation or examination made at the licensee's location outside this state.
- (f) The commissioner shall license a mortgage servicer upon completion of the investigation and issuance of the findings required by Section 50121, subject to Sections 50123, 50125, 50126, and 50127.
- (g) A mortgage servicer licensed to service mortgage loans shall comply with all applicable requirements of California and federal law, including the Civil Code and Section 2609 of the Real Estate Settlement Procedures Act of 1974, as amended (12 U.S.C.A. Sec. 2601 et seq.).
- (h) A license shall remain in effect until suspended, surrendered, or revoked.
- (i) The commissioner may, by rule, require an applicant for a mortgage residential mortgage loan servicer servicer license to apply through the Nationwide Mortgage Licensing System and Registry, and may-adopt regulations by rule waive or amend the requirements of this section to accommodate the uniform forms of that registry.
- SEC. 71.

- 37 SEC. 67. Section 50204 of the Financial Code is amended to 38 read:
- 39 50204. A licensee may not do any of the following:

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(a) Disburse the mortgage loan proceeds in a form other than direct deposit to the borrower's or borrower's designee's account, wire, bank or certified check, ACH funds transfer, or attorney's check drawn on a trust account. An entity may apply to the commissioner for a waiver of the requirements of this subdivision by demonstrating, in a letter application, that it has adopted or will adopt another method of disbursement of loan proceeds that will satisfy the purposes of this subdivision.

- (b) Fail to disburse funds in accordance with a commitment to make a mortgage loan that is accepted by the applicant.
- (c) Accept fees at closing that are not disclosed to the borrower on the federal HUD-1 Settlement Statement.
- (d) Commit an act in violation of Section 2941 of the Civil Code.
- (e) Obtain or induce an agreement or other instrument in which blanks are left to be filled in after execution.
- (f) Intentionally delay closing of a mortgage loan for the sole purpose of increasing interest, costs, fees, or charges payable by the borrower.
 - (g) Engage in fraudulent home mortgage underwriting practices.
- (h) Make payment of any kind, whether directly or indirectly, to an in-house or fee appraiser of a government or private money lending agency, with which an application for a home mortgage has been filed, for the purpose of influencing the independent judgment of the appraiser with respect to the value of real estate that is to be covered by the home mortgage.
- (i) Engage in any acts in violation of Section 17200 or 17500 of the Business and Professions Code.
- (i) Knowingly misrepresent, circumvent, or conceal, through subterfuge or device, any material aspect or information regarding a transaction to which it is a party.
- (k) Do an act, whether of the same or a different character than specified in this section, that constitutes fraud or dishonest dealings.
- (1) Sell more than eight loans in a calendar year made under the authority of this license to a person who is not an institutional investor.
- (m) Commit an act in violation of Section 1695.13 of the Civil 38 Code.
- 39 (n) Make or service a loan that is not a residential mortgage 40 loan under the authority of the license.

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(o) Commit an act in violation of Section 2948.5 of the Civil Code. Evidence of compliance with Section 2948.5 of the Civil Code may be evidenced by (1) a certification executed by the licensee, at no cost to the borrower, pursuant to Section 2015.5 of the Code of Civil Procedure, or (2) other evidence in the loan file acceptable to the commissioner.

(p) Make or broker a loan that was offered by, negotiated by, or applied for through, a mortgage loan originator not licensed or registered *in this state* through the Nationwide Mortgage Licensing System and Registry, *unless the mortgage loan originator is exempt from licensure*.

SEC. 72.

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SEC. 68. Section 50205 of the Financial Code is amended to read:

(a) A licensee shall maintain a surety bond in accordance with this subdivision. The bond shall be used for the recovery of expenses, fines, and fees levied by the commissioner in accordance with this division or for losses or damages incurred by borrowers or consumers as the result of a licensee's noncompliance with the requirements of this division. The penal sum of the surety bond shall be maintained in an amount that reflects the dollar amount of loans originated as determined by the commissioner based on loan volume. The surety bond shall provide coverage for each mortgage loan originator in an amount established by the loan origination activities of each mortgage loan originator employed by the licensee in an amount as prescribed by rule of the commissioner, and may not be less than fifty thousand dollars (\$50,000). The surety bond shall include the origination activities of the mortgage loan originators, pursuant to Section 50110.12. The bond shall be payable when the licensee fails to comply with a provision of this division. The bond shall be payable to the commissioner and issued by an insurance company authorized to do business in this state. An original surety bond, including any and all riders and endorsements executed subsequent to the effective date of the bond, shall be filed with the commissioner within 10 days of its execution.

(b) When an action is commenced on a licensee's bond, the commissioner may require the filing of a new bond. Immediately upon the recovery of an action on the bond, the licensee shall file a new bond. Failure to file a new bond within 10 days of the

AB 34 — 74 —

recovery on a bond, or within 10 days after notification by the commissioner that a new bond is required, constitutes sufficient grounds for the suspension or revocation of the license.

SEC. 69. Section 50208 of the Financial Code is amended to read:

50208. The license shall state the name of the licensee. If the licensee is a partnership, the license shall state the names of its general partners. If the licensee is a corporation or an association, the license shall state the date and place of the corporation's incorporation or organization and the address of the licensee's principal business location. The license shall state whether the licensee is licensed as a residential mortgage loan lender—or servicer, servicer, or mortgage loan originator.

SEC. 73.

- SEC. 70. Section 50209 is added to the Financial Code, to read: 50209. (a) Every residential mortgage lender and residential mortgage loan servicer licensee shall establish a record with and maintain a unique identifier through the Nationwide Mortgage Licensing System and Registry.
- (b) A—Every residential mortgage lender and residential mortgage loan servicer licensee shall require and ensure that every mortgage loan originator employed or compensated by the licensee is licensed or registered as a mortgage loan originator under this division or another provision of law in this state that meets the requirements of Section 1508(d) of Title V of the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (Public Law 110-289). A licensee shall ensure that every mortgage loan originator employed or compensated by the licensee is licensed or registered through the Nationwide Mortgage Licensing System and Registry and maintains a unique identifier through the Nationwide Mortgage Licensing System and Registry.
- (c) A licensee shall not make or service a loan that was offered by, negotiated by, or applied for through a mortgage loan originator who does not maintain a unique identifier through the Nationwide Mortgage Licensing System and Registry.
- (d) Subdivisions (b) and (c) shall not be applicable where a mortgage loan originator is not subject to licensure or registration under any provision of state law and the Secure and Fair Enforcement for Mortgage Licensing Act of 2008.

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1 SEC. 71. Section 50307 of the Financial Code is amended to 2 read:

- 50307. (a) Each licensee shall file a report with the commissioner annually, on or before the first day of March, giving the relevant information that the commissioner reasonably requires to make the calculation required by subdivision (a) of Section 50401 *and Section* 50205. The report shall be made under oath and in the form prescribed by the commissioner.
- (b) A licensee shall make any other special reports to the commissioner that the commissioner may, from time to time, require.
- (c) If any person subject to this division fails to make a report required by law or by the commissioner, the commissioner may immediately cause the books, records, papers, and affairs of that person to be thoroughly examined.

SEC. 74.

- SEC. 72. Section 50309 of the Financial Code is amended to read:
- 50309. The commissioner shall require licensees to maintain a file of all advertising copy for a period of 90 days from the date of its use. The file shall be available to the commissioner upon request.
- SEC. 75. Section 50309.1 is added to the Financial Code, to read:
- 50309.1. (a) Each licensee, prior to the first use of any proposed advertisement with regard to the business subject to this division, shall submit a true copy thereof to the commissioner for approval.
- (b) If the commissioner, within 15 business days of receipt of the advertising copy, determines that the advertising does not comply with the requirements of this chapter or appropriate regulations, the commissioner shall notify the licensee in writing that the advertising is disapproved.
- SEC. 73. Section 50310 of the Financial Code is amended to read:
- 50310. Nothing Except for mortgage loan originators, nothing in this law shall preclude a person whose license has been suspended or revoked, summarily or otherwise, from continuing to service residential mortgage loans pursuant to servicing contracts in existence at the time of the suspension for a reasonable transition

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1 period, as determined by the commissioner, after the date of the 2 entry of the final decision in the case suspending or revoking the 3 license.

SEC. 74. Section 50311 of the Financial Code is amended to read:

50311. Nothing Except for mortgage loan originators, nothing in this law shall preclude a person whose license has been suspended or revoked, summarily or otherwise, from making a residential mortgage loan pursuant to a commitment issued by that person prior to the suspension or revocation. A prospective borrower who received a commitment issued by a person whose license has been suspended or revoked may, prior to the closing of the loan, terminate the commitment and receive a refund of all money paid to that person.

SEC. 76.

SEC. 75. Section 50314 of the Financial Code is amended to read:

- 50314. (a) Every person subject to this division shall keep documents and records that will properly enable the commissioner to determine whether the residential mortgage lending or residential mortgage loan servicing functions performed by that person comply with the provisions of this division and with all rules and orders made by the commissioner under this division. Upon request of the commissioner, residential mortgage lenders and residential mortgage loan servicers shall file an authorization for disclosure to the commissioner of financial records of the licensed business pursuant to Section 7473 of the Government Code.
- (b) The business documents and records of every residential mortgage lender or residential mortgage loan servicer, whether required to be licensed under this division or not, are subject to inspection and examination by the commissioner at any time without prior notice. The provisions of this subdivision shall not apply to persons specified in subdivision (h) of Section 50003.

Any person subject to this division shall, upon request and within the time specified in the request, allow inspection and copying of any documents and records by the commissioner or his or her authorized representative.

(c) The cost of every inspection and examination of a licensee, *mortgage loan originator*, or other person subject to this division shall be paid to the commissioner by the licensee, *mortgage loan*

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originator, or person examined, and the commissioner may maintain an action for the recovery of these costs in any court of competent jurisdiction. In determining the cost of any inspection or examination, the commissioner may use the estimated average hourly cost, including overhead, for all persons performing inspections or examinations of licensees or other persons subject to this division for the fiscal year.

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For the purpose of this subdivision only, no person other than a licensee shall be deemed to be a person subject to this division unless and until the person is determined to be a person subject to this division by an administrative hearing in accordance with Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code, or by a judicial hearing in any court of competent jurisdiction.

(d) Investigation and examination reports prepared by the commissioner's duly designated representatives are not public reports. Those reports may be disclosed to the officers or directors of a licensee that is the subject of the report for the purpose of corrective action by the officers or directors. Such a disclosure shall not operate as a waiver of the exemption specified in subdivision (d) of Section 6254 of the Government Code.

SEC. 76. Section 50317 of the Financial Code is amended to read:

50317. (a) Any person who has been convicted of, or pleaded nolo contendere to any crime specified in subdivision (b) within the past 10 years or has been held liable in any civil action by final judgment or any administrative judgment by any public agency within the past seven years, of any of the provisions specified in subdivision (b), shall not serve as an officer, director, partner, shareholder controlling 10 percent or more of the ownership interests, trustee, or employee of a residential mortgage lender or residential mortgage loan servicer. This subdivision shall not apply to any person whose office, employment, ownership interest, or other participation in the business of a licensed residential mortgage lender or residential mortgage loan servicer commenced prior to January 1, 1995, or whose criminal conviction, plea, or judgment occurred prior to January 1, 1995.

(b) Subdivision (a) applies to criminal convictions of, pleas of nolo contendere to, or civil or administrative judgments entered for offenses including the following:

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1 (1) Offenses specified in Chapter 18 (commencing with Section 2 3350) of Division 1.

- (2) Offenses specified in Article 4 (commencing with Section 5300) of Chapter 1 of Division 2.
- (3) Offenses specified in Article 8 (commencing with Section 14750) of Chapter 4 of Division 5.
- (4) Offenses specified in Chapter 7 (commencing with Section 17700) of Division 6.
- (5) Offenses specified in Chapter 6 (commencing with Section 18435) of Division 7.
- (6) Offenses specified in provisions of the laws of the United States added or amended by the federal Financial Institutions Reform, Recovery and Enforcement Act of 1989 (Public Law 101-73).
- (7) Offenses involving robbery, burglary, theft, embezzlement, fraud, fraudulent conversion or misappropriation of property, forgery, bookmaking, receiving stolen property, counterfeiting, extortion, checks, credit cards, or computer violations specified in Section 502 of the Penal Code. For the purpose of this section, but not Section 50318, an offense does not include a conviction for which the person has obtained a certificate of rehabilitation from a court of competent jurisdiction under Section 1203.4 or 4852.13 of the Penal Code or a similar certificate of rehabilitation obtained in a foreign jurisdiction.
- (c) On and after January 1, 1995, any officer, director, or other person who seeks a controlling ownership interest of 10 percent or more in the business of a licensed residential mortgage lender or residential mortgage loan servicer shall, as a condition to obtaining that interest or participation, authorize the commissioner to have access to that person's state summary criminal history information, as defined in Section 11105 of the Penal Code, for purposes of determining whether the person has a prior conviction of, or pleaded nolo contendere to, a criminal offense specified in subdivision (b).
- (d) Any state summary criminal history information obtained pursuant to this section shall be kept confidential and no recipient shall disclose the contents other than for the purpose of acquisition of an ownership interest in or other participation in the business of a licensed residential mortgage lender or residential mortgage loan servicer.

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(e) Any person who knowingly violates subdivision (a), including, but not limited to, any residential mortgage lender or residential mortgage loan servicer who permits an ownership interest in or other participation in the business of a residential mortgage lender or residential mortgage loan servicer in violation of subdivision (a) shall, upon conviction, be subject to punishment as set forth in Section 50500.

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- (f) Nothing in this section shall be construed to permit the reinstatement of any person barred by the commissioner pursuant to Section 50320 nor to prohibit the commissioner from bringing any action pursuant to Section 50320.
- (g) If any provision of this section or the application of this section to any person or circumstances is held invalid, that invalidity shall not affect other provisions or applications of this section that can be given effect without the invalid provision or application, and to this end the provisions of this section are severable.
- (h) For purposes of this section, the term "employee" means (1) a loan officer or other individual who negotiates agreements with the public, $\frac{1}{100}$ or individual with access to or responsibility for trust funds held by the licensee, or (3) a mortgage loan originator.
- SEC. 77. Section 50318 of the Financial Code is amended to read:
- 50318. (a) The commissioner may, after appropriate notice and opportunity for hearing, by order censure or suspend for a period not exceeding 12 months, or bar from any position of employment, management, or control any residential mortgage lender or residential mortgage loan servicer, or any other person, if the commissioner finds either of the following:
- (1) That the censure, suspension, or bar is in the public interest and that the person has committed or caused a violation of this division or rule or order of the commissioner, and (A) the violation was either known or should have been known by the person committing or causing it, or (B) the violation has caused material damage to the residential mortgage lender, residential mortgage loan servicer, or to the public.
- (2) That the person (A) has been convicted of or pleaded nolo contendere to any crime, or (B) has been held liable in any civil action by final judgment, or any administrative judgment by any

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public agency, if that crime or civil or administrative judgment involved any offense specified in subdivision (b) of Section 50317, or any other offense reasonably related to the qualifications, functions, or duties of a person engaged in the business in accordance with the provisions of this division.

- (b) Within 15 days from the date of a notice of intention to issue an order pursuant to subdivision (a), the person may request a hearing under the Administrative Procedure Act (Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code). Upon receiving a request, the matter shall be set for hearing to commence within 30 days after receipt unless the person subject to this division consents to a later date. If no hearing is requested within 15 days after the mailing or service of the notice and none is ordered by the commissioner, the failure to request a hearing shall constitute a waiver of the right to a hearing.
- (c) Upon receipt of a notice of intention to issue an order pursuant to this section, the person who is the subject of the proposed order is immediately prohibited from engaging in any activities subject to licensure under the law.
- (d) Persons suspended or barred under this section are prohibited from participating in any business activity of a licensed residential mortgage lender or residential mortgage loan servicer and from engaging in any business activity on the premises where a licensed residential mortgage lender or residential mortgage loan servicer is conducting its business. This subdivision shall not be construed to prohibit suspended or barred persons from having their personal transactions processed by a licensed residential mortgage lender or residential mortgage loan servicer.
- (e) This section shall apply to any violation, conviction, plea, or judgment after the enactment of this section.
- (f) If any provision of this section or the application of this section to any person or circumstances is held invalid, that invalidity shall not affect other provisions or applications of this section that can be given effect without the invalid provision or application, and to this end the provisions of this section are severable.
- (g) For purposes of this section, the term "employee" means (1) a loan officer or other individual who negotiates agreements with the public, or (2) an individual with access to or responsibility

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1 for trust funds held by the licensee, or (3) a mortgage loan 2 originator.

SEC. 77.

4 SEC. 78. Section 50320 of the Financial Code is amended to 5 read:

50320. Whenever, in the opinion of the commissioner, a person is engaged, either actually or through subterfuge, in the business of making residential mortgage loans, acting as a mortgage loan originator, or servicing residential mortgage loans without a license from the commissioner, the commissioner may order that person to desist and refrain. If, within 30 days after an order is served, a request for a hearing is filed in writing and the hearing is not held within 60 days of the filing, the order is rescinded. This section does not apply to persons exempted under subdivision (g) of Section 50003.

SEC. 79. Section 50321 of the Financial Code is amended to read:

50321. If, after investigation, the commissioner has reasonable grounds to believe that any licensee *or mortgage loan originator* has violated its articles of incorporation or any law or rule binding upon it, the commissioner shall, by written order addressed to the licensee *or mortgage loan originator*, direct the discontinuance of the violation. The order shall be effective immediately, but shall not become final except in accordance with the provisions of Section 50323.

SEC. 80. Section 50322 of the Financial Code is amended to read:

50322. If, after investigation, the commissioner has reasonable grounds to believe that any licensee *or mortgage loan originator* is conducting business in an unsafe or injurious manner, the commissioner shall, by written order addressed to the licensee, direct the discontinuance of the unsafe or injurious practices. The order shall be effective immediately, but shall not become final except in accordance with the provisions of Section 50323.

SEC. 81. Section 50323 of the Financial Code is amended to read:

50323. (a) No order issued pursuant to Section 50321 or 50322 may become final except after notice to the affected licensee *or mortgage loan originator* of the commissioner's intention to make the order final and of the reasons for the finding. The commissioner

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1 shall also notify the licensee or mortgage loan originator that upon 2 receiving a request the matter will be set for hearing to commence 3 within 15 business days after receipt. The licensee or mortgage 4 loan originator may consent to have the hearing commence at a 5 later date. If no hearing is requested within 30 days after the mailing or service of the required notice, and none is ordered by 6 7 the commissioner, the order may become final without hearing 8 and the licensee or mortgage loan originator shall immediately 9 discontinue the practices named in the order. If a hearing is requested or ordered, it shall be held in accordance with the 10 provisions of the Administrative Procedure Act (Chapter 5 11 12 (commencing with Section 11500) of Part 1 of Division 3 of Title 13 2 of the Government Code), and the commissioner shall have all 14 of the powers granted under that act. If, upon the hearing, it appears 15 to the commissioner that the licensee or mortgage loan originator is conducting business in an unsafe and injurious manner or is 16 17 violating its articles of incorporation or any law of this state, or 18 any rule binding upon it, the commissioner shall make the order 19 of discontinuance final and the licensee or mortgage loan 20 originator shall immediately discontinue the practices named in 21 the order. 22

(b) The licensee *or mortgage loan originator* has 10 days after an order is made final to commence an action to restrain enforcement of the order. If the enforcement of the order is not enjoined within 10 days by the court in which the action is brought, the licensee *or mortgage loan originator* shall comply with the order.

SEC. 82. Section 50325 of the Financial Code is amended to read:

50325. The commissioner may immediately revoke the residential mortgage lender's—or, residential mortgage loan servicer's, or mortgage loan originator's license if the licensee or mortgage loan originator fails to comply with any order issued under Section 50318, 50319, 50321, 50322 or 50503. The commissioner shall not revoke the license if, within 10 days from the effective date of the revocation order, the licensee or mortgage loan originator secures a court order restraining the enforcement of the commissioner's revocation order.

39 SEC. 83. Section 50326 of the Financial Code is amended to 40 read:

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50326. If any licensee *or mortgage loan originator* fails to do any of the following, the licensee *or mortgage loan originator* shall forfeit to the people of the state a sum of up to one hundred dollars (\$100) for every day up to the 10th day: (a) to make any report required by law or by the commissioner within 10 days from the day designated for the making of the report, or within any extension of time granted by the commissioner, or (b) fails to include therein any matter required by law or by the commissioner. Thereafter, any failure shall constitute grounds for the suspension or revocation of the license held by the residential mortgage lender or, residential mortgage loan servicer, *or mortgage loan originator*.

SEC. 84. Section 50327 of the Financial Code is amended to read:

- 50327. (a) The commissioner may, after notice and a reasonable opportunity to be heard, suspend or revoke any license if the commissioner finds that: (1) the licensee *or mortgage loan originator* has violated any provision of this division or any rule or order of the commissioner thereunder; or (2) any fact or condition exists that, if it had existed at the time of the original application for the license, reasonably would have warranted the commissioner in refusing to issue the license originally.
- (b) The power of investigation and examination by the commissioner is not terminated by the surrender, suspension, or revocation of any license issued by him or her.

SEC. 78.

- *SEC.* 85. Section 50700 of the Financial Code is amended to read:
- 50700. (a) A residential mortgage lender, or a person, mortgage loan originator, or employee acting under the authority of a residential mortgage lender's license, shall not provide brokerage services to a borrower, except as provided in subdivision (c).
 - (b) "Brokerage services" means either of the following:
- (1) Obtaining or attempting to obtain, on behalf of a borrower, a residential mortgage loan, as defined in subdivision (0) of Section 50003, secured by residential real estate, as defined in subdivision (t) of Section 50003, made with the funds of another institutional lender, as defined in paragraphs (1), (2), and (4) of subdivision (j) of Section 50003, and closed in the name of that lender, for a fee paid by the borrower or the institutional lender.

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(2) Obtaining or attempting to obtain, on behalf of a borrower, a residential mortgage loan, as defined in subdivision (o) of Section 50003, secured by residential real estate, as defined in subdivision (t) of Section 50003, made with the funds of another institutional lender, as defined in paragraphs (1), (2), and (4) of subdivision (j) of Section 50003, but closed in the name of the licensee, for a fee paid by the borrower or the institutional lender.

- (c) A residential mortgage lender may provide brokerage services under the authority of its license, if the lender first enters into a written brokerage agreement with the borrower that satisfies the requirements of Section 50701.
- (d) This chapter does not authorize a licensee to do any of the following:
 - (1) Provide brokerage services through independent contractors.
- (2) Provide brokerage services through an employee not licensed as a mortgage loan originator.
- (3) Obtain or attempt to obtain for a borrower a residential mortgage loan that is a "high cost mortgage," referred to in Section 152(aa)(1) of the Home Ownership and Equity Protection Act of 1994, as amended (15 U.S.C. Sec. 1602 (aa)).
- (4) Hold itself out to borrowers, through advertising, as a mortgage broker, rather than a residential mortgage lender. However, a licensee shall disclose its status as a broker or agent when that disclosure is required by law.
- (5) Perform activity subject to Section 10131 of the Business and Professions Code, except activities authorized by this division. SEC. 79.
- SEC. 86. Section 50701 of the Financial Code is amended to read:
- 50701. (a) As soon as practical after a borrower requests that the licensee arrange a loan to be made by another institutional lender, and before the licensee performs brokerage services for the borrower, the licensee and borrower shall enter into a written loan brokerage agreement that satisfies the requirements of this section.
- (b) Both the licensee's authorized representative and the borrower shall sign and date the loan brokerage agreement, and the licensee shall deliver a copy of the fully executed loan brokerage agreement to the borrower either upon execution, if the documents are signed in the licensee's office, or within three

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business days after execution. The loan brokerage agreement shall include the mortgage loan originator's unique identifier.

- (c) The loan brokerage agreement shall contain an explicit statement that (1) the licensee is acting as the agent of the borrower in providing brokerage services to the borrower, and (2) when acting as agent for the borrower, it owes to that borrower a fiduciary duty of utmost care, honesty, and loyalty in the transaction, including the duty of full disclosure of all material facts. If the licensee is authorized to act as an agent for any other person, the brokerage agreement shall contain a statement of that fact and identification of that person.
- (d) The loan brokerage agreement shall contain a detailed description of the services the licensee agrees to perform for the borrower, and a good faith estimate of any fees the licensee will receive for those services, whether paid by the borrower, the institutional lender, or both.
- (e) The loan brokerage agreement shall carry a clear and conspicuous statement of the conditions under which the borrower is obligated to pay the licensee for brokerage services rendered under the agreement.
- (f) The loan brokerage agreement shall provide that, if the licensee makes a materially false or misleading statement or omission in the inducement or implementation of the agreement, the borrower may, in addition to any other legal rights or remedies, upon written notice, do any of the following:
 - (1) Rescind the brokerage agreement.
- (2) Recover fees paid by the borrower to the licensee for brokerage services rendered by the licensee pursuant to the agreement.
- (3) Recover actual costs, including attorney's fees, for enforcing the borrower's rights under the loan brokerage agreement.
- (g) If the loan brokerage agreement fails to set forth the rights in subdivision (f), these rights shall be implied by operation of law.
- (h) The loan brokerage agreement shall be the only agreement between the borrower and the licensee with respect to a single loan
- (i) A licensee whose services to a borrower are limited to providing brokerage services may not require a borrower to pay

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fees or charges before the residential mortgage loan closing, other than either of the following:

- (1) Actual charges to be incurred by the licensee on behalf of the borrower for services from third parties necessary to process the application, such as credit reports, appraisals, inspections, flood certification, and tax service, and, in transactions where those services are provided by the licensee, a charge not to exceed the fee customarily charged for the same or comparable service in the community in which the service was rendered.
 - (2) An application fee.
- A licensee may not accept a fee under Section 50203(a)(1) or (2) and subsequently require a borrower to pay additional fees or charges under this paragraph for the borrower's loan transaction.
- (j) Any loan brokerage agreement that provides for the collection of an application fee shall be approved as to form by the commissioner before its use by a licensee, if the agreement meets the following requirements:
- (1) The agreement specifies the services to be rendered for the application fee.
- (2) The agreement sets forth the amount of the application fee and the date the fee becomes due and payable.
- (3) The agreement does not contain a provision that purports to except or relieve the licensee from the responsibility to fulfill verbal commitments and representations made by employees or agents of the licensee when contracting for the application fee, or guarantee that a loan will be obtained.
- (4) The agreement sets forth a definite date for full performance of the services promised in exchange for the application fee.
 - SEC. 80. Section 50705 of the Financial Code is repealed. SEC. 81.
- SEC. 87. The Legislature finds and declares that Sections 5, 47, and 63 43, and 59 of this act imposes a limitation on the public's right of access to the meetings of public bodies or the writings of public officials and agencies within the meaning of Section 3 of Article I of the California Constitution. Pursuant to that constitutional provision, the Legislature makes the following findings to demonstrate the interest protected by this limitation and the need for protecting that interest:
- In order to allow the Department of Real Estate and the Department of Corporations to fully accomplish their goals, it is

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1 imperative to protect the interests of those persons submitting 2 information to the departments to ensure that any personal or 3 sensitive business information that this act requires those persons 4 to submit is protected as confidential information.

5 SEC. 82.

6 SEC. 88. No reimbursement is required by this act pursuant to 7 Section 6 of Article XIIIB of the California Constitution because 8 the only costs that may be incurred by a local agency or school district will be incurred because this act creates a new crime or 10 infraction, eliminates a crime or infraction, or changes the penalty for a crime or infraction, within the meaning of Section 17556 of 11 the Government Code, or changes the definition of a crime within 12 13 the meaning of Section 6 of Article XIII B of the California 14 Constitution.